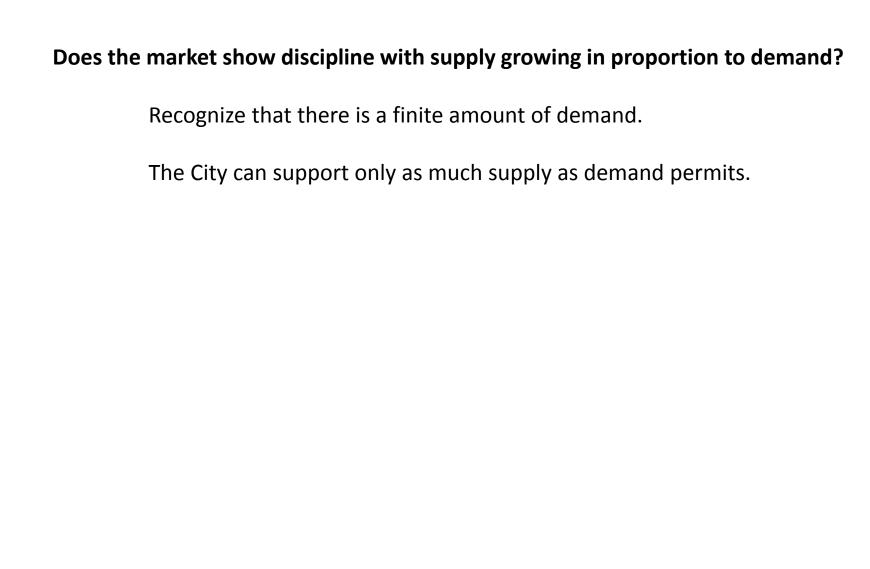
The Economics of Real Estate Markets in Lawrence

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The Economics of Real Estate Markets in Lawrence Does the market show discipline with supply growing in proportion to demand? The Economics of Real Estate Markets in Lawrence

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Recognize that there is a finite amount of demand.

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City can do little about: The scale of the population.

The population's income.

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City defeats itself if it allows the developers to overbuild.



What have been the trends in the growth of supply and demand? Demand: Proxied by the retail spending and population growth.

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Market discipline means growth in supply should closely match growth in demand.

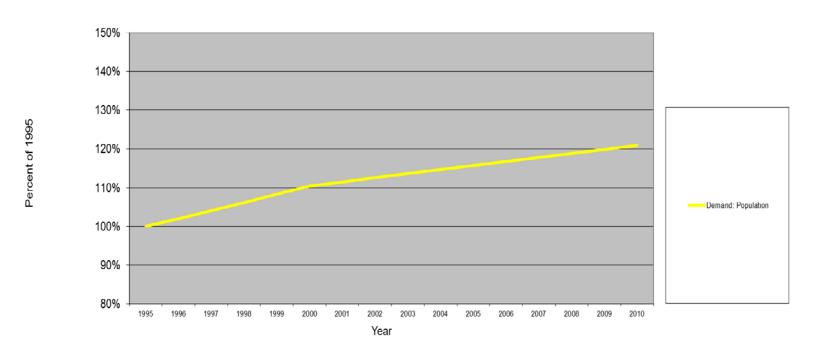
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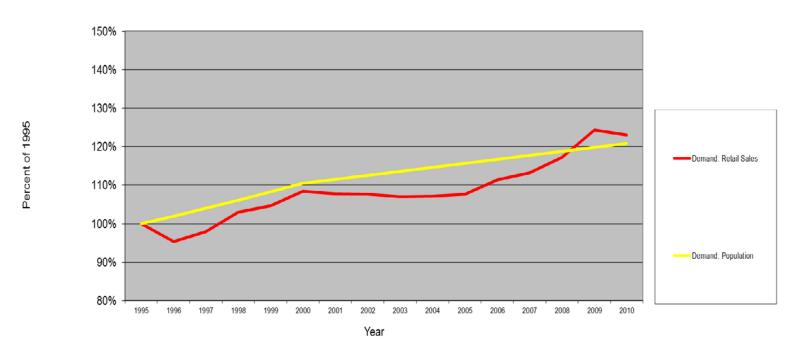
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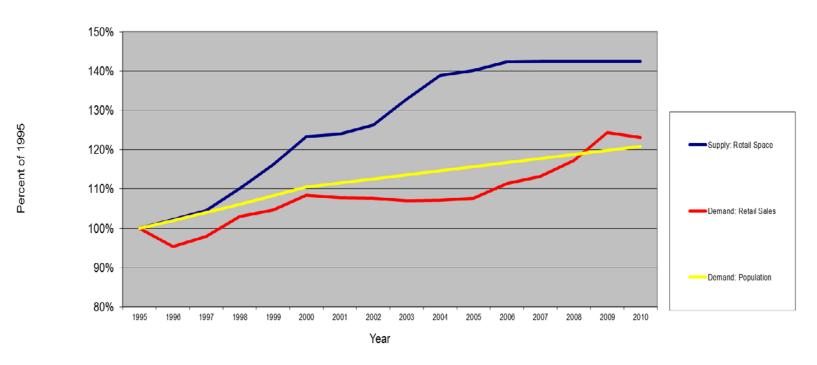
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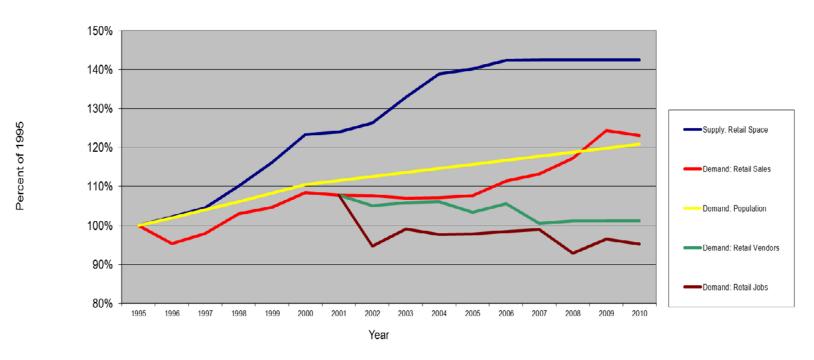
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If the developers' promises are correct, we should see more retail sales taxes and more retail jobs.







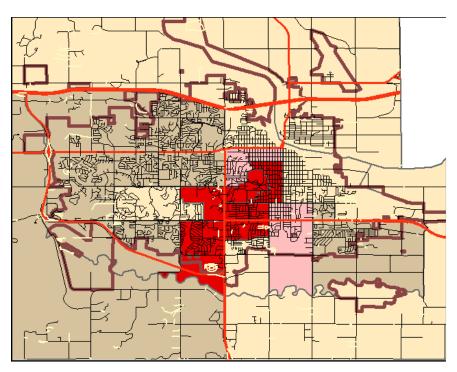


Growth in Households and Housing Units

	2000	2013	Change
Douglas County, Kansas			J
Households	38,486	43,398	4,912
Housing Units	40,250	47,060	6,810
Surplus Units			1,898
Surplus Units per year			146
Lawrence, Kansas			
Households	31,388	34,426	3,038
Housing Units	32792	37324	4,532
Surplus Units			1,494
Surplus Units per year			115

Source: U.S. Bureau of the Census

Map 1: Gain or Loss in Households in Census Tracts 2000 to 2013



Gain or Loss of Households 2000 to 2013

City limits Lawrence

Change in Households

2000 to 2013

Loss of 200 to 600

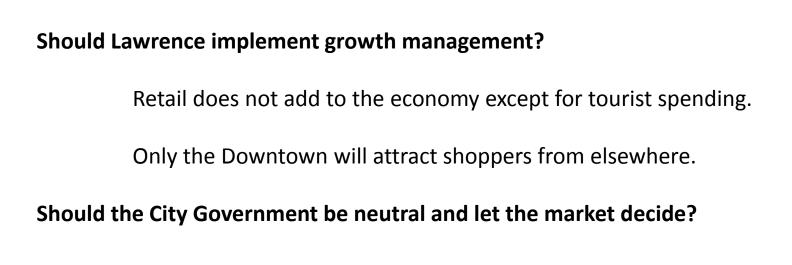
Gain of 0 to 200

Gain of 200 to 1500



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Should the City Government be neutral and let the market decide?

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City has a significant investment in the success of the Downtown.

Without City intervention, the outcome is harmful.