6,120 HOUSEHOLDS COUNSELED & EDUCATED

1,296 FINANCIAL COUNSELS

HCČ

Mean Age: 43 Average Annual Income: \$35,557 Average Unsecured Debt: \$25,250 Home BUYER COUNSELS Mean Age: 32

208

Average Annual Income: \$31,871

1,157

TENANT & LANDLORD COUNSELS

Mean Age: 40 Average Annual Income: \$26,600 Average Rent: \$600

<u>OUTCOMES</u>

53% of clients counseled reduced debt.53% started saving for the future.99% felt more confident about resolving their issues.

Amount paid back to creditors in 2019: \$650,000 Amount paid back to creditors 2012 - 2019: \$9,880,076

92% of clients implemented their rights and responsibilities under Fair Housing Law, Kansas Residential Landlord and Tenant Act, Kansas Mobile Home Parks Act, and city codes.

99% reported they maintained their rental housing meaning they either kept or found another unit.

EDUCATION AND TRAINING

3,459 PARTICIPANTS

221

CLASSES OR PRESENTATIONS

HCCI MEETS HUD'S HIGH STANDARDS

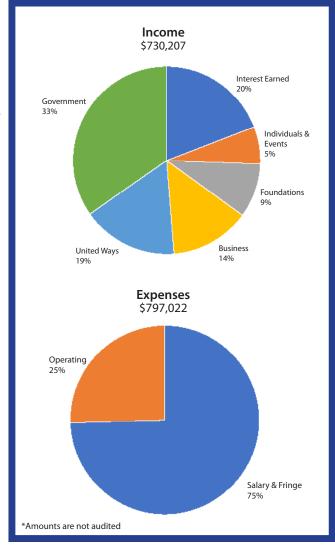


HCCI has done remarkable work since its founding in 1972. In 2019, HCCI once again was a leader when Housing and Urban Development (HUD) announced five of HCCI's counselors are the first counselors in Kansas to pass a strenuous,

required HUD exam. This is important to know as agencies nationwide will be required to only employ HUD exam certified counselors by August 2020. HCCI is well ahead of this HUD mandate.

In addition, HCCI's counselors are also certified by passing six required exams offered through the National Foundation for Credit Counseling. Plus, HCCI has three other counselors who have expertise to counsel about all things related to tenant and landlord issues under the Kansas Residential Landlord Tenant Act, Fair Housing Law and the Kansas Mobile Home Parks Act. We are glad to share other HCCI work in this annual report.

Marilyn Stanley, Executive Director



COUNSELING BY COUNTY

Households in 50 eastern and central counties plus nine western counties and two other states. Western counties include: Barton, Ellis, Ellsworth, Finney, Jewell, Ness, Pawnee, Reno and Sheridan.

Republic 0		Washington 8		Marshall 1		Nem 1		Doniphan -		
1.	Cloud 2				Pottewatomie 13		Jackson 21	Leavenworth		
	Ottawa 4		inson	137 George 28	ŀ	16	Shawnee 1,720	25 25 392	Wyandotta 10 Johrson 74	
	4 HcPherson 0		5	Morris 6		Lycon 57	Orage 42	Franklin 19	Mami 3	
			0	3	ie	57	Colley 4	Anderson 3	Lim O	
	0 2 3 0		But	der	Greenwood 4		Woodson	Alien 1	Bourbon 1	
			0				Wilson 1	Neosho 0	Crawford 0	
•			Cov	whey C		autauqua 0	1 Montgomer	Labette y 1	Cherokee 1	

Tenant & Landlord Counseling Program









Client Quote "Just letting you know my furnace is working now. I used the sample form you gave me and as soon as the property manager saw it, a repairman came. Like you said, I just needed to get the repair request in writing to get some action. Thanks."

Financial & Home Buyer Counseling Program





Rogers Brazier Counselor





Ginger Ellsperman

Sandra Zepeda Counselor Counselor Lawrence Office Manager Bilingual English/Spanish

Program Manager Client Quote

"Hi Rogers - thank you! My husband and I are getting these bills paid using the Snowball Payment Plan you helped us develop.

We tracked every single dime we earned and every single dime we spent last month. That was hard but we are determined to live within our means. We put our list of debts on the frig so we will check it every day. LOL but it is working."



HCCI 2019 Board of Directors

Eric Deitcher, Chair Federal Highway Administration Anthony Martinez, Vice Chair Security Benefit Peggy Beasterfeld, Treasurer Peggy's Tax and Accounting Services Sandra Muniz, Secretary **US Bank** Kathleen Urbom, Immediate Past Chair

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Kansas Dept of Health & Environment and eXP Realty Stephanie Poyer, Butler & Associates, PA Janice Taliaferro, Stormont Vail HealthCare Ben Tenpenny, Capitol Federal Savings Stephanie Thompson, Community Volunteer Steve Vogel, Landlord

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2019 Contributors

HCCI's mission is to counsel and educate all people to achieve their personal housing and financial goals. Thank you to our contributors.

FEDERAL, STATE AND LOCAL GOVERNMENT GRANTS

City of Lawrence CDBG & Social Services City of Manhattan CDBG City of Olathe City of Topeka Home & CDBG Combined Federal Campaign HUD - Office of Housing Counseling Kansas Insurance Department and the division of the Kansas Securities Commissioner Office of the State Banking Commissioner Prairie Band Potawatomi Nation Shawnee County Welcome Central Leavenworth

UNITED WAY GRANTS

Konza United Way United Way of Douglas County United Way of the Flint Hills United Way of Greater Topeka United Way of Junction City/Geary County

BUSINESS SPONSORS / CORPORATE & FOUNDATION GRANTS

Advisors Excel Alliance Bank Azura Credit Union **Azura Employee Foundation** Bank of Blue Valley Blanche Bryden Foundation Butler & Associates, PA Capital One Capitol Federal® Foundation Central National Bank Chestnut Family Fund - Douglas County Community Foundation CitiBank Clavton Wealth Partners Community America Credit Union Cummins, Coffman, & Schmidtlein Cumulus Media New Holdings, Inc. Day (Florence) Fund - Greater Manhattan Community Foundation Dickey's BBQ Diehl Foundation/Greater Manhattan Community Foundation Entrepreneurial & Minority Business Development - GO Topeka

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BUSINESS SPONSORS / CORPORATE & FOUNDATION GRANTS

CONTINUED Equity Bank Eschmann & Pringle PA **Evergy Foundation FHLBank** Topeka Garrett Law LLC Heartland Credit Union Foundation Humphreys (Lewis) Charitable Trust Jamie Hornbaker Agency, LLC - State Farm Jones (Walter S. & Evin C.) Testamentary Trust Kansas Executive Express Network Kansas Gas Service - a division of One Gas Kansas Secured Title Kroger Landmark National Bank Lawrence Board of REALTORS® Community Foundation Lawyers Title of Topeka, Inc. Lynette Hudson, State Farm Insurance Agent Mainstreet Credit Union Johnson County Mid American Credit Union Morgan Fund (Ward & Brenda) - Greater Manhattan Community Foundation Motsinger CPA Tax & Accounting LLC National Foundation for Credit Counseling Network for Good Peggy's Tax and Accounting Peine (Caroline) Charitable Foundation - Manhattan Fund **Rogenmoser Financial Services** Security Benefit [®] Charitable Trust Silver Lake Bank Sports Car Club of America State Farm Sunflower Association of Realtors Sunflower Bank **Tantillo Family Foundation** The Women's Fund **Topeka Credit Union Foundation** US Bank Wendling, Noe, Nelson & Johnson, LLC. Zurich North America

IN KIND

Black Dog Bar B Que Blue Cross Blue Shield of Kansas Blue KC Dillons HyVee Hog Wild Pit-Bar-B-Q Home Depot Jimmy Johns Johnson County Library KSN TV 27 KVOE Radio, Emporia

Lowes Preferred Lawn Service eXp Realty Preferred Advisors, Inc. Skinners Garden Store Sleep Number Bed Sunflower State Games Target Topeka & Shawnee County Public Library Walmart Westlake Ace Hardware WIBW TV & Radio



HCCI has made every effort to record each contribution. We sincerely apologize if your name is listed incorrectly or inadvertently ommitted. Please advise us at hcci@hcci-ks.org or call 1-800-383-0217. Thank you.

* AT&T Match ** Evergy Energy Match *** US Bank Match