

**Lawrence Chamber of Commerce
 DETAIL STATEMENT OF ACTIVITIES
 COMPARISON TO BUDGET
 FROM 1/01/21 TO 12/31/21**

30 Economic Development

	CURRENT PERIOD	YTD	YTD BUDGET	BUDGET VARIANCE	ANNUAL BUDGET
REVENUE					
Eco Dev Funding - City	16,666.65	200,000.00	200,000.00	.00	200,000.00
Eco Dev Funding - County	14,583.35	175,000.00	175,000.00	.00	175,000.00
Eco Dev Funding - Membership	20,833.34	250,000.00	250,000.00	.00	250,000.00
EDC Management Contract	1,250.00	15,000.00	15,000.00	.00	15,000.00
TOTAL REVENUE	53,333.34	640,000.00	640,000.00	.00	640,000.00
PERSONNEL EXPENSE					
Salaries	35,167.08	347,496.07	331,868.04	15,628.03	331,868.04
Payroll Taxes	2,532.09	25,164.42	28,209.00	(3,044.58)	28,209.00
Benefits	2,738.94	49,392.91	49,779.96	(387.05)	49,779.96
TOTAL PERSONNEL EXPENSE	40,438.11	422,053.40	409,857.00	12,196.40	409,857.00
DIRECT PROGRAM EXPENSE					
Professional Development	15.38	716.01	2,500.00	(1,783.99)	2,500.00
Travel	.00	2.15	.00	2.15	.00
Eco Dev Investor Relations	1,021.37	2,336.17	1,500.00	836.17	1,500.00
Eco Dev Retention & Expansion	1,116.76	37,633.10	37,000.00	633.10	37,000.00
Business Recruitment & Mktg	(125.93)	39,518.88	34,500.00	5,018.88	34,500.00
ED Entrepreneurship & Startups	35.99	239.93	1,000.00	(760.07)	1,000.00
Workforce Development	27,500.00	85,562.79	86,500.00	(937.21)	86,500.00
Site & Infrastructure	.00	37.13	2,000.00	(1,962.87)	2,000.00
Bioscience & Tech Business Ctr	.00	20,000.00	20,000.00	.00	20,000.00
KU Small Business Development	.00	.00	2,500.00	(2,500.00)	2,500.00
KC Area Development Council	.00	11,000.00	11,000.00	.00	11,000.00
KDOC Team Kansas	.00	.00	2,500.00	(2,500.00)	2,500.00
TOTAL DIRECT PROGRAM EXPENSE	29,563.57	197,046.16	201,000.00	(3,953.84)	201,000.00
ADMINISTRATIVE					
Meals & Entertainment	.00	93.15	.00	93.15	.00
Telephone	166.16	1,993.92	1,200.00	793.92	1,200.00
TOTAL ADMINISTRATIVE EXPENSE	166.16	2,087.07	1,200.00	887.07	1,200.00
OTHER INCOME/(EXPENSE)					
Administrative Overhead Alloc	(11,606.40)	(102,353.18)	(111,225.99)	8,872.81	(111,225.99)
TOTAL OTHER INCOME/(EXPENSE)	(11,606.40)	(102,353.18)	(111,225.99)	8,872.81	(111,225.99)
TOTAL EXPENSES	81,774.24	723,539.81	723,282.99	256.82	723,282.99
NET REVENUE OVER/(UNDER) EXP	(28,440.90)	(83,539.81)	(83,282.99)	(256.82)	(83,282.99)

SEE ACCOUNTANT'S COMPILATION REPORT