

Sourcewell VENDOR CONTRACT SUMMARY - LIFE FITNESS/HAMMER STRENGTH

DATE	RFP #		
February 10, 2016	120215		
AWARDED CONTRACT NUMBER	SOURCEWELL RFP TITLE & CATEGORY		
120215-LFF	Exercise, Fitness, and Rehabilitation Equipment with Related Accessories, Services, Installation, and Supplies		
CONTRACT PERIOD	PRICING MODEL		
February 10, 2016- January 19, 2020	Line item pricing		

DESCRIPTION

Life Fitness's NJPA/Sourcewell contract is the one stop solution to all your fitness and strength equipment needs at the best available prices. Life Fitness provides members with a turnkey solution which includes financing, trade-ins, facility design & equipment placement, full installation, service plans, and dealer options. Brands include Life Fitness, Cybex, Hammer Strength, SciFit, ICG, and Brunswick.

VENDOR NAME AND ADDRESS	VENDOR CONTACT
Life Fitness	Jeremy Wilson
9525 Bryn Mawr Ave Rosemont, IL 60018	Jeremy.Wilson@lifefitness.com 813-480-4300

NJPA/SOURCEWELL CONTRACTS CONSIST OF THE FOLLOWING DOCUMENTS Section 2.4"Contract" as used herein shall mean cumulative documentation consisting of the RFP, and entire Bidder's Response, and fully executed "Acceptance and Award". <u>Request for Proposal (RFP)</u> <u>Contract Acceptance & Award</u>	RELATED CONTRACT DOCUMENTATION Affidavit of Advertisement Proposal Opening Witness Page Proposal Evaluation Evaluation Committee Comment & Review Board Minutes			
DOCUMENTATION OF CONTRACT MAINTENANCE	ADDITIONAL INFORMATION:			

Sourcewell Information

SOURCEWELL CONTACT	TITLE
Michelle Spychalla	Sourcewell Contract Administrator
PHONE	EMAIL
218-895-	Michelle.Spychalla@sourcewell-mn.gov
ADDRESS	WEBSITE
202 12th Street NE, P.O. Box 219, Staples, MN 56479	www.sourcewell-mn.gov



advancedexercise.com 861 SouthPark Drive #100, Littleton, CO 80120 800.520.1112

CONSULTANT

Jeff Paxton jpaxton@advancedexercise.com Phone: 913.980.1233 Fax: 720.407.4023

Date: December 31, 2018 Quote Expires: 45 day(s) **Proposal # 038135-R8**

BILL TO
Lawrence Recreation - Comm Bldg
1141 Massachusetts
Lawrence, KS 66044

SHIP TO Lawrence Recreation

CARDIO EQUIPMENT

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95TI-DOMXX	Life Fitness	95T Discover SI Treadmill (Arctic Silver)	 Integrated 10 in. Swipe[™] Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse[™] Hand Sensors and Polar® Telemetry Heart Rate 4 H.P. (8 H.P. Peak) AC Motor 0.5-14 MPH 0%-15% Elevation 22" x 60" Running Surface DX3 Deck Belt System 80"L x 37"W x 62.25"H 120V Dedicated 20AMP Receptacle 	4,440.00	3	\$13,320.00
95XI-DOMXX	Life Fitness	95X Discover SI Elliptical Cross-Trainer (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 20" Stride Length 26 Resistance Levels Quiet Drive Technology Hybrid Technology 88.1 in. L X 30.7 in. W X 65 in. H 115V 15AMP Receptacle 	3,616.25	3	\$10,848.75





Brand	Description	Specifications	Unit Price	Qty	Total Ext
Life Fitness	95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	 Integrated 10 in. Swipe[™] Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse[™] Hand Sensors and Polar® Telemetry Heart Rate 26 Resistance Levels Comfort Curve Plus[™] Seat Step-Through Design Hybrid Technology 65 in. L X 27 in. W X 53 in. H 115 Volt 15 AMP Receptacle 	2,916.00	2	\$5,832.00
Life Fitness	95C Discover SI Upright Lifecycle Bike (Arctic Silver)	 Integrated 10 in. Swipe[™] Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse[™] Hand Sensors and Polar® Telemetry Heart Rate 26 Resistance Levels Comfort Curve Plus[™] Seat Hybrid Technology 	2,640.00	1	\$2,640.00
	Life Fitness	Life Fitness 95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	Life Fitness 95R Discover SI Recumbent Lifecycle Bikk (Arctic Silver)	Life Fitness 95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	Life Fitness 95R Discover SI Recumbent Lifecycle Bike (Arctic Silver) • Integrated 10 in. Swipe™ Technology Touch Screen 2,916.00 2 USB Charging Port and iPAD Holder • Apple and Android Compatibility 2,916.00 2 USB Charging Port and iPAD Holder • Apple and Android Compatibility 2,916.00 2 Image: Status of the status of

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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
TRADE-IN NT	Advanced Exercise	Trade-In 2 LF Treadmills, 2 LF Cross Trainers, 1 Precor treadmill		1,750.00	-1	\$-1,750.00
Comments: These units to 2 x Matrix Red		at time of installation:	s	ubtotal:		\$30,890.75
1 x Matrix Up 1 x Matrix Ellij	ight Bike		Freight, Delivery and	Install: Total:	Taxes A	2,750.00 s Applicable \$33,640.75





Terms & Conditions

Terms: 50% deposit required prior to ordering, balance due on delivery. All other terms and credit lines are subject to credit approval. Invoice will be due and payable, based on the original requested installation date, unless notified in writing 60 days prior of the requested installation date. We accept cash, checks, money orders, and wire transfers of funds. A late payment fee will be assessed at a rate of 1.5% (18% annual) per month on any unpaid balance remaining 30 days after the due date. Special Orders: A 100% prepayment is required for all customized products including but not limited to custom colors, sports flooring and products with logos such as plates, dumbbells and platforms.

Return Policy: Any returns require approval in writing by Advanced Exercise Project Management. A minimum 25% restocking fee, plus freight, will be incurred for all non-custom products returned. Customized products are nonreturnable. All products with color choices are defined as custom products.

Bolt Down Requirements: Life Fitness recommends that all strength training equipment be secured to the floor in order to prevent tipping, rocking or displacement which might occur in the event of unanticipated use of the equipment. Life Fitness requires that certain strength training equipment (specifically the Synrgy 360 90, T, XS, XM, HD Elite Half Rack/Short Base, Athletic Series Rigs, Athletic Series Racks with Wing option, Cybex PWR Play, Synrgy Outdoor BlueSky and other products to be used for body weight strap training) be secured to the floor. In the case of Synrgy 360S, T, XS, XM and the Elite HD Half Rack Short Base, the customer acknowledges:

- Customer has determined the proper placement of the equipment to be secured. Customer Initial _
- Customer has identified and informed Advanced Exercise of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation. **Customer Initial**
- Customer has confirmed that the subfloor consists of no less than 4.75 inches of concrete. (Synrgy Outdoor BlueSky requires a minimum 4.5 inches of concrete **Customer Initial**
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. Customer Initial

If your order includes any of the equipment requiring bolting to the floor, initials are required above and an additional signed waiver will be required to place the order. Additional products may require bolting to the floor, wall or ceiling. Bolting is not included on these products unless otherwise noted on the quotation. Customer is responsible for bolting these products to meet the manufacturer's requirements. This includes TRX, Core Energy, Boxing mounts and other products that require bolting to the facility structure.

Wall & Ceiling Attached Items: The installation of any items such as TRX Multi Mounts., X Mounts, Wall Mat Racks, etc. that require bolting to walls or ceilings are not included in the proposal unless otherwise noted.

Flooring Installation: Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

Storage: We reserve the right to assess storage fees not to exceed 1.5% per month, or fraction thereof and request payment in full on the related customer's invoice, when a customer's original requested delivery date is delayed by circumstances beyond our control.

Taxes: We collect sales or use taxes only in jurisdictions where we are licensed to do so. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

Security: Until all products are paid in full, customer hereby grants to, and Advanced Exercise shall retain, a security interest in and lien on all products sold to the customer.

Signature:		
Name:		
Date:		
Customer Requ	ested Install Date:	





advancedexercise.com | 861 SouthPark Drive #100, Littleton, CO 80120 | 800.520.1112

CONSULTANT

Jeff Paxton jpaxton@advancedexercise.com Phone: 913.980.1233 Fax: 720.407.4023

Date: January 03, 2019 Quote Expires: 45 day(s) **Proposal # 038136-R5**

BILL TO	
Lawrence Recreation - East Lawrence	
1141 Massachusetts	
Lawrence, KS 66044	

SHIP TO Lawrence Recreation

CARDIO EQUIPMENT

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95TI-DOMXX	Life Fitness	95T Discover SI Treadmill (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 4 H.P. (8 H.P. Peak) AC Motor 0.5-14 MPH 0%-15% Elevation -22" x 60" Running Surface DX3 Deck Belt System 	4,440.00	2	\$8,880.00
			 DX3 Deck Belt System 80"L x 37"W x 62.25"H 120V Dedicated 20AMP Receptacle 			
95XI-DOMXX	Life Fitness	95X Discover SI Elliptical Cross-Trainer (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and 	3,616.25	2	\$7,232.50
			Customization via LFConnect • Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate • 20" Stride Length • 26 Resistance Levels • Quiet Drive Technology • Hybrid Technology • 88.1 in. L X 30.7 in. W X 65 in. H • 115V 15AMP Receptacle			



Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95RI-DOMXX	Life Fitness	95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 26 Resistance Levels Comfort Curve Plus™ Seat Step-Through Design Hybrid Technology 65 in. L X 27 in. W X 53 in. H 115 Volt 15 AMP Receptacle 	2,916.00	1	\$2,916.00

Model	RADE-IN B	EQUIPMENT	Specifications	Unit Price	Qty	Total Ext
TRADE-IN NT	Advanced Exercise	Trade-In Matrix Recumbent Bike, Matrix Elliptical		2,740.00	-1	\$-2,740.00
			Subto	tal:		\$16,288.5
			Freight, Delivery and Inst		Taxes A	1,600.0 s Applicabl \$17,888.5





Terms & Conditions

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- Customer has determined the proper placement of the equipment to be secured. Customer Initial _
- Customer has identified and informed Advanced Exercise of the location of any utility, service lines, including but not limited to post tension cables. It is the customer's responsibility to identify the locations of any cables or lines prior to installation.
- Customer has confirmed that the subfloor consists of no less than 4.75 inches of concrete. (Synrgy Outdoor BlueSky requires a minimum 4.5 inches of concrete **Customer Initial**
- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. Customer Initial ____

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Wall & Ceiling Attached Items: The installation of any items such as TRX Multi Mounts., X Mounts, Wall Mat Racks, etc. that require bolting to walls or ceilings are not included in the proposal unless otherwise noted.

Flooring Installation: Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

Storage: We reserve the right to assess storage fees not to exceed 1.5% per month, or fraction thereof and request payment in full on the related customer's invoice, when a customer's original requested delivery date is delayed by circumstances beyond our control.

Taxes: We collect sales or use taxes only in jurisdictions where we are licensed to do so. Customer agrees to accept sole liability and responsibility to pay for any and all uncollected sales or use tax liabilities, related penalties and interest that arise as a result of the purchase of products and/or services from our company.

Security: Until all products are paid in full, customer hereby grants to, and Advanced Exercise shall retain, a security interest in and lien on all products sold to the customer.

Signature:		
Name:		
Date:		
Customer Req	quested Install Date:	





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CONSULTANT Jeff Paxton jpaxton@advancedexercise.com Phone: 913.980.1233 Fax: 720.407.4023				Que	ote Expir	ber 04, 2018 es: 45 day(s) 38010-R1
BILL TO Lawrence Recreation - Discover SI Cardio 1141 Massachusetts Lawrence, KS 66044		SHIP TO Lawrence Recreation	on			
Model	ARDIO E	QUIPMENT	Specifications	Unit Price	Qty	Total Ext
PRO1032-INT	SciFit	Upper body - adjustable cranks - standard seat		3,585.00	1	\$3,585.0
SONE03	SciFit	Total Body Recumbent Stepper - Premium Seat		4,496.25	2	\$8,992.5



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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95TI-DOMXX	Life Fitness	95T Discover SI Treadmill (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 4 H.P. (8 H.P. Peak) AC Motor 0,5-14 MPH 0%-15% Elevation 22" x 60" Running Surface DX3 Deck Belt System 80"L x 37"W x 62.25"H 120V Dedicated 20AMP Receptacle 	4,440.00	5	\$22,200.00
95XI-DOMXX	Life Fitness	95X Discover SI Elliptical Cross-Trainer (Arctic Silver)	 Integrated 10 in, Swipe[™] Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse[™] Hand Sensors and Polar® Telemetry Heart Rate 20" Stride Length 26 Resistance Levels Quiet Drive Technology Hybrid Technology 88.1 in. L X 30.7 in. W X 65 in. H 	3,616.25	5	\$18,081.25
95RI-DOMXX	Life Fitness	95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	 115V 15AMP Receptacle Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 26 Resistance Levels Comfort Curve Plus™ Seat Step-Through Design Hybrid Technology 65 in. L X 27 in. WX 53 in. H 115 Volt 15 AMP Receptacle 	2,916.00	3	\$8,748.00





Proposal # 038010-R1

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
TRADE-IN NT	Advanced Exercise	Trade-In 5 x LF Integrity Treads, 5 LF Integrity CTs, 3 x LF Integrity Recumbent Bikes, 2 x Sci Fit		4,700.00	-1	\$-4,700.00
			Su	btotal:		\$56,906.7
			Freight, Delivery and I	Install:	Taxaa	5,475.00 As Applicable
			Total:	Taxes P	\$62,381.7	





Terms & Conditions

Terms: 50% deposit required prior to ordering, balance due on delivery. All other terms and credit lines are subject to credit approval. Invoice will be due and payable, based on the original requested installation date, unless notified in writing 60 days prior of the requested installation date. We accept cash, checks, money orders, and wire transfers of funds. A late payment fee will be assessed at a rate of 1.5% (18% annual) per month on any unpaid balance remaining 30 days after the due date. Special Orders: A 100% prepayment is required for all customized products including but not limited to custom colors, sports flooring and products with logos such as plates, dumbbells and platforms.

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Flooring Installation: Refer to the product specifications to ensure that the sub floor meets the material installation requirements. Freight offloading, inside delivery, adhesive, moisture tests, moisture reducers, base boards, sub floor prep, sub floor cleaning, transition strips and existing floor removal and disposal are not included unless otherwise noted on the quotation.

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Security: Until all products are paid in full, customer hereby grants to, and Advanced Exercise shall retain, a security interest in and lien on all products sold to the customer.

Signature:	·	
Name:		
Date:		
Customer Requ	uested Install Date:	





advancedexercise.com 861 SouthPark Drive #100, Littleton, CO 80120 800.520.1112

CONSULTANT

Jeff Paxton jpaxton@advancedexercise.com Phone: 913.980.1233 Fax: 720.407.4023

Date: December 19, 2018 Quote Expires: 45 day(s) Proposal # 038137-R2

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Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95TI-DOMXX	Life Fitness	95T Discover SI Treadmill (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 4 H.P. (8 H.P. Peak) AC Motor 0.5-14 MPH 0%-15% Elevation 22" x 60" Running Surface DX3 Deck Belt System 80"! x 37"Wx 62 25"H 	4,440.00	1	\$4,440.00
95XI-DOMXX	Life Fitness	95X Discover SI Elliptical Cross-Trainer (Arctic Silver)	 80"L x 37"W x 62.25"H 120V Dedicated 20AMP Receptacle Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 20" Stride Length 26 Resistance Levels Quiet Drive Technology Hybrid Technology 	3,616.25	1	\$3,616.25



Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
95RI-DOMXX	Life Fitness	95R Discover SI Recumbent Lifecycle Bike (Arctic Silver)	 Integrated 10 in. Swipe™ Technology Touch Screen USB Charging Port and iPAD Holder Apple and Android Compatibility Exclusive Lifescape Interactive Courses Internet Browsing Bluetooth Compatibility Asset Management and Customization via LFConnect Life Pulse™ Hand Sensors and Polar® Telemetry Heart Rate 26 Resistance Levels Comfort Curve Plus™ Seat Step-Through Design Hybrid Technology 65 in. L X 27 in. WX 53 in. H 115 Volt 15 AMP Receptacle 	2,916.00	1	\$2,916.00

Model	Brand	Description	Specifications	Unit Price	Qty	Total Ext
TRADE-IN NT	Advanced Exercise	Trade-In 1 LF Treadmills, 1 LF Cross Trainers,		800.00	-1	\$-800.00
			S	Subtotal:		\$10,172.2
			Freight, Delivery and	d Install: Total:	Taxes A	900.0 s Applicabl \$11,072.2





Terms & Conditions

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- Customer has determined the proper placement of the equipment to be secured. Customer Initial
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- Customer has obtained any and all consents to the drilling of holes in the flooring and subflooring. Customer Initial

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Signature:	
Name:	
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Customer Requested Install Date:	

