



HHS
HETRICK
AIR SERVICES

RECEIVED

DEC 14 2018

CITY MANAGER'S OFFICE
LAWRENCE, KS

12/13/2018

Mr. Tom Markus, City Manager
City of Lawrence
P.O. Box 708
Lawrence, Kansas 66044-2268

Dear Mr. Markus,

Hetrick Air Services is appreciative of the cities support in renewing our FBO lease and extending a ground lease for the addition of a large storage hangar.

In order to increase the usage at the Lawrence airport, our plan will be to add the following services:

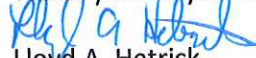
1. Robinson Helicopter dealership and service center
2. Increasing our current single pilot 135 operation to a multi-pilot 135 and add additional aircraft to include a KingAir 350, Hawker 800XPi and potentially a third aircraft.
3. Work at possibly obtaining a Raytheon service center.
4. Increase our rental fleet and flight instruction services.
5. Sublet the ground lease to a Compton entity to build a hangar and master lease the hangar back to Hetrick Air Services.

In addition to those items listed, we will need to hire additional pilots and mechanics, as well as add tooling and increase our parts inventory. All these improvements to the airport will require a significant investment, which is why I have decided to bring in partners to Hetrick Air Services. Doug Compton, Dana Anderson, Justin Anderson and Jeff Hatfield will be purchasing a majority share in Hetrick Air Services. I will continue to have ownership, be president and manage day to day operations at the airport. The capital resources brought by the local investment group will add a solid financial backing for future growth at the airport.

This additional investment will be great for the city and the airport. We will be able to appeal to the larger operators which will help to attract more businesses to the Lawrence community.

I ask that the city would send me a letter of acknowledgement to this change in Hetrick Air Services.

Thank you for your continued support.



Lloyd A. Hetrick

President
Hetrick Air Services, Inc.