



BTBC Economic Development Metrics

Metrics as of 12/13/18

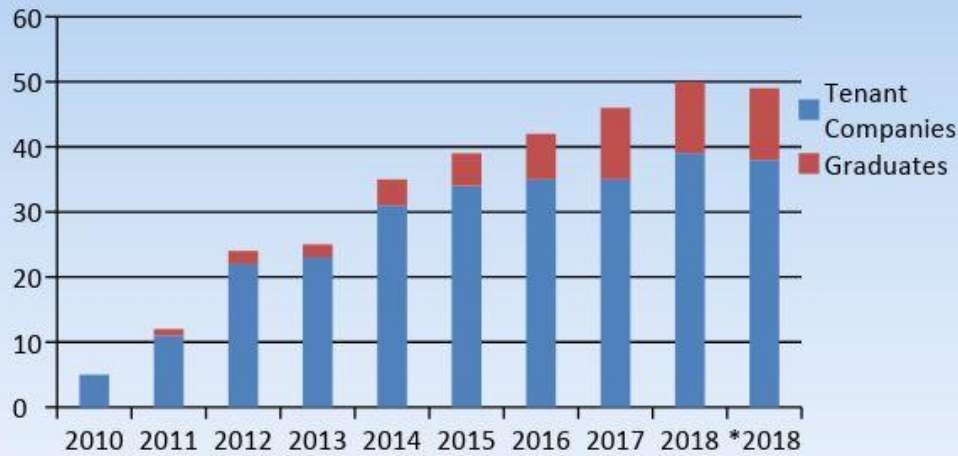
Metric	BTBC Companies	BTBC Graduates	BTBC System Total
Companies	39	11	50
Jobs – Direct	211	78	289
Jobs – Indirect/Induced ⁽¹⁾	173	64	237
Jobs – Total	384	142	526
Direct Payroll ⁽²⁾	\$12,709,374	\$4,698,252	\$17,407,626
Indirect Payroll	\$3,812,812	\$1,409,475	\$5,222,287
Annual Payroll	\$16,522,186	\$6,107,727	\$22,629,913

(1) Indirect jobs calculated using Chmura Economics & Analytics.

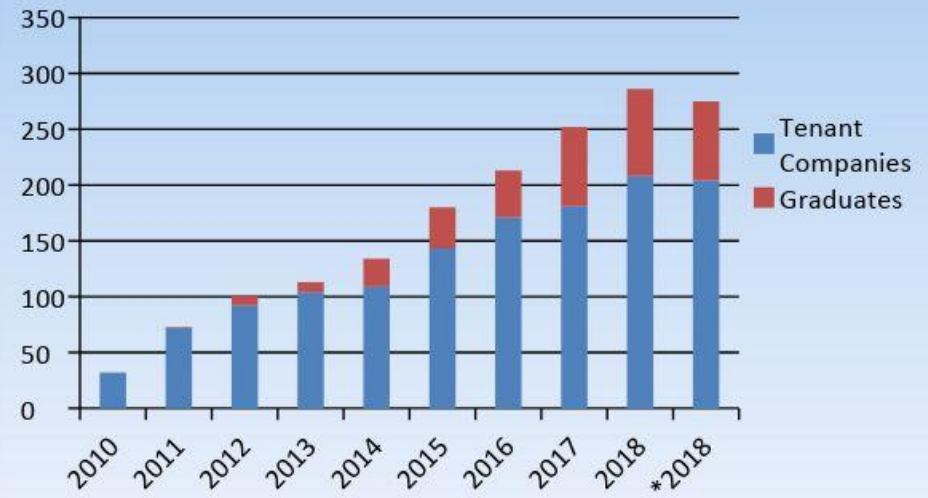
(2) Indirect Payroll calculated using Chmura Economics & Analytics.

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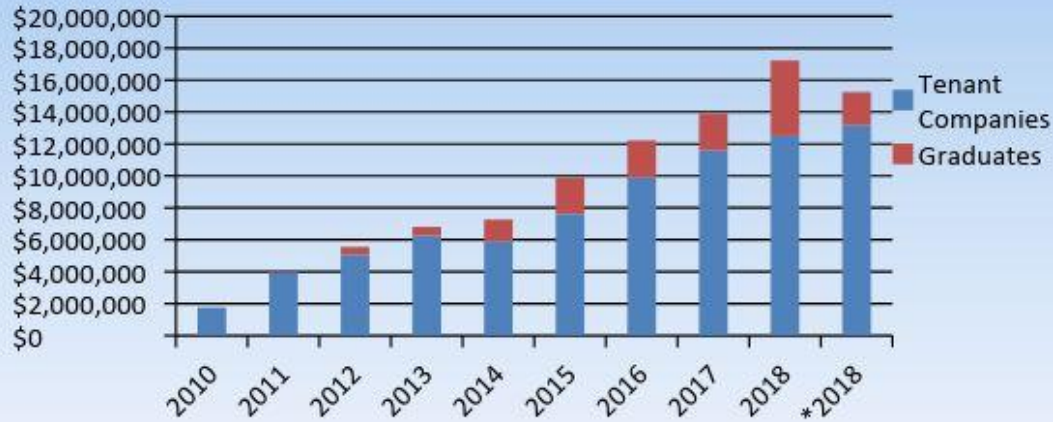
BTBC System Companies



BTBC System Jobs



BTBC System Annual Payroll



***2018 numbers based on 2018 Operating Plan projections and assumes no company attrition**

BTBC West Economic Benefit Summary 2010 – 2018

1. Background

- Purchased by City and County in 2010 for company retention
- BTBC has used it for expansion space

2. Economic Impact

- Building has accommodated **11 companies**
 - Currently contains 7 companies, 4 of which are KU spin out companies
- Produced about **50 jobs**
- Total Estimated **\$3MM in Annual Payroll**

3. Plan Forward

- Transition Companies to Phase III
- Divest of Building

BTBC Phase III



BTBC's 20 year Plan



- Legend**
- BTBC Buildings**
- Existing
 - New
 - Parking Structure
 - Housing / Mixed Use
- KU Buildings**
- Existing
 - New