



Presentation for Lawrence City Commission

COMPANY OVERVIEW

WHAT WE DO

- Grandstand Glassware + Apparel is a national leader in custom decorated glassware, apparel, promotional items and creative services. We partner with craft beverages business nationwide, and in 12 countries internationally.

HISTORY

- Operations began in 1988 in Lawrence, in a 1,500 ft² building with 8 employees.

STATS

- Full-time employees: 218; up from 45 in 2011
- Annual Payroll: \$9.0M; up from \$1.8M in 2011
- Average Annual Wage: \$47K; up from \$40K in 2011
- 95% of revenues are outside Kansas and less than 1% of revenues come from Lawrence

PROJECT

CURRENT FACILITY

- Occupied since December 2011
- 155,000 ft²
- Cost: approx. \$5.0M (including improvements)

EXPANSION

- 112,000 ft² of additional warehousing space to open up footprint for additional production capabilities
- Cost: approx. \$5.0M
- Catalyst Program Assistance
 - Up to 70% property tax abatement for 10 years
 - Relief to invest in additional equipment for production (\$3.0M planned for 2019)
 - Addition of up to 50 full-time employees over the next 10 years

