

October 24, 2018

City of Lawrence, Kansas
City Manager's Office, Economic Development Coordinator
6 East 6th Street
Lawrence, KS 66044

Re: 3840 Greenway Circle, LLC Application for City of Lawrence Catalyst Program

Screen-It Graphics of Lawrence, Inc. dba Grandstand Glassware + Apparel, a Kansas corporation, is a glassware, apparel, and promotional products printing company and currently operating in East Hills Business Park, at 3840 Greenway Circle, Lawrence, Kansas, 66046.

Grandstand has been operating in Lawrence since 1988. In recent years, the company has experienced significant growth in demand from new and existing clients. Since 2011, Grandstand has increased full-time employees from 45 to 218. During the same time period, the company's revenues increased 375%.

As a result, the company requires additional production and warehousing space. Grandstand is developing a plan to expand facilities by approximately 112,000 square feet. This expansion will provide space to invest in additional equipment to support the company's growth and allow for the addition of up to 50 full-time employees over the next ten years.

Grandstand is requesting approval of the Application for Catalyst Program (Catalyst Business Park Assistance package incentives), a copy of which is attached to this letter.

Thank you in advance for your support and assistance with this project. Your consideration is greatly appreciated. Should you need additional information please do not hesitate to contact me.

Sincerely,



Brandon Petz
Chief Financial Officer



Application for Catalyst Program

City of Lawrence Development Assistance

Economic development assistance is available for industrial building projects to be located within Lawrence VenturePark, East Hills Business Center, or throughout the City on IG zoned land. To apply, please fill out and submit completed application to:

City of Lawrence, Kansas
 City Manager's Office, Economic Development Coordinator
 6 East 6th Street, Lawrence, KS 66044
 bcano@lawrenceks.org

Applicant Information

Name: Brandon Petz
Title: Chief Financial Officer
Company/Organization: 3840 Greenway Circle, LLC (wholly-owned subsidiary of Screen-It Graphics of Lawrence, Inc. dba Grandstand Glassware + Apparel)
Address 1: 3840 Greenway Circle, Lawrence Kansas 66046
Address 2:
Phone: 785-843-8888
Email: BrandonP@eGrandstand.com
Fax:

Project Information

Building Location/Address (specify park name and Lot(s): Same as above	
Construction Type	Size (sf)
New Construction, Free-Standing Building: <input type="checkbox"/>	
New Construction, Expansion of Existing Building: <input checked="" type="checkbox"/>	112,000
If Expansion, Address of Existing Building: Same as above	
Estimated Construction Start: Q1 2019	
Estimated Construction End: Q3/Q4 2019	
Project to be Built to LEED Equivalent Level	
Certified:	
Silver: TBD	
Gold:	
Platinum:	

Is Applicant a taxable entity? Yes
Will project be taxable? Yes
Applicant is current on all property tax, special assessments, or any obligations to the City of Lawrence? (Y/N) Y
If not, please explain:

Marketing Expertise (spec buildings only)

Please provide details on how the project will be marketed:

N/A

Attach additional documentation regarding marketing team, qualifications, expertise, and past experience in successfully marketing similar properties.

Financial Capacity

Total Building Investment:	Labor Expense:	\$2,500,000
	Construction Materials:	\$2,500,000
	Other (please describe):	
	Estimated Total Building Investment:	\$5,000,000

Please provide details on how the project will be funded, including sources and amounts (e.g. owner equity, lender commitments, investor commitments, additional funding sources)

Lender commitments – full amount of the building investment

Attach additional documentation regarding financial capacity to successfully fund similar projects.

I hereby certify that the foregoing and attached information contained is true and correct, to the best of my knowledge:

Applicant Signature: 

Date: 10/24/2018

Disclosures

Company Form of Organization: Limited Liability Corporation

It is the policy of the City that no economic development incentive will be granted to any applicant or petitioner who owns any financial interest in any real property, anywhere within the state of Kansas, with delinquent special assessments, delinquent ad valorem taxes, or federal or state tax liens, or who is currently delinquent or in default on any debts, responsibilities, or other obligations owed to the City.

List the full name(s) of each principal (partner or member) who owns (or will own) 5% or more capital of the company. In the case of businesses owning another business (such as an umbrella LLC that is the owner of several other LLC's), the actual partners' names need to be listed, not just the registrant's name with the Secretary of State.

Screen-It Graphics of Lawrence, Inc. dba Grandstand Glassware + Apparel

Chris Piper
Thomas Kelly

Are all above listed principals currently delinquent or in default on any debts, responsibilities, or other obligations owed to the City? If delinquent or in default, provide details on property owner name, property address, current property tax status, special assessment status, and outstanding obligations owed to the City, and why delinquent or in default.

No delinquencies or defaults.

List all subsidiaries or affiliates and details of ownership:

Subsidiary :

Principals: Screen-It Graphics of Lawrence, Inc. dba Grandstand Glassware + Apparel (100% owner of 3840 Greenway Circle, LLC)

Has Company or any of its Directors/Officers been involved in or is the Company presently involved in any type of litigation?	Y
Has the Company, developer or any affiliated party declared bankruptcy?	N
Has the Company, developer or any affiliated party defaulted on a real estate obligation?	N
Has the Company, developer or any affiliated party been the defendant in any legal suit or action?	Y
Has the Company, developer or any affiliated party had judgments recorded against them?	N

If the answer to any of the above question is yes, please explain:

Compliant filed against Company by a competitor related to a current employee non-compete agreement. Pending dismissal.

Note: Applicant may be required to provide additional financial information for the project and company.

AFFIDAVIT

THE STATE OF Kansas)
THE COUNTY OF Douglas) SS:

I, Chris Piper, being of lawful age, and having been first duly sworn upon my oath, do hereby state:

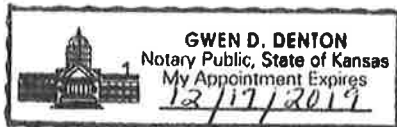
1. I am a resident of Lawrence, Kansas.
2. As of the date set forth below, I have no financial interest and no entity in which I have any interest has any financial interest in any real property, located anywhere in the state of Kansas, that is delinquent on any special assessments, delinquent on any *ad valorem* taxes, or the subject of any federal, state, or local tax lien.
3. As of the date set forth below, I am not currently delinquent or in default and no entity in which I have any interest is currently delinquent or in default on any debts, responsibilities, or other obligations owed to the City of Lawrence, Kansas.

Chris Piper

SUBSCRIBED AND SWORN before the undersigned on this 12th day of October, 2018.

Gwen D Denton
Notary Public

My Appointment Expires:



AFFIDAVIT


THE STATE OF IL)
THE COUNTY OF DuPage) SS:

I, Thomas N. Kelly, being of lawful age, and having been first duly sworn upon my oath, do hereby state:

1. I am a resident of Western Springs, Illinois
2. As of the date set forth below, I have no financial interest and no entity in which I have any interest has any financial interest in any real property, located anywhere in the state of Kansas, that is delinquent on any special assessments, delinquent on any *ad valorem* taxes, or the subject of any federal, state, or local tax lien.
3. As of the date set forth below, I am not currently delinquent or in default and no entity in which I have any interest is currently delinquent or in default on any debts, responsibilities, or other obligations owed to the City of Lawrence, Kansas.

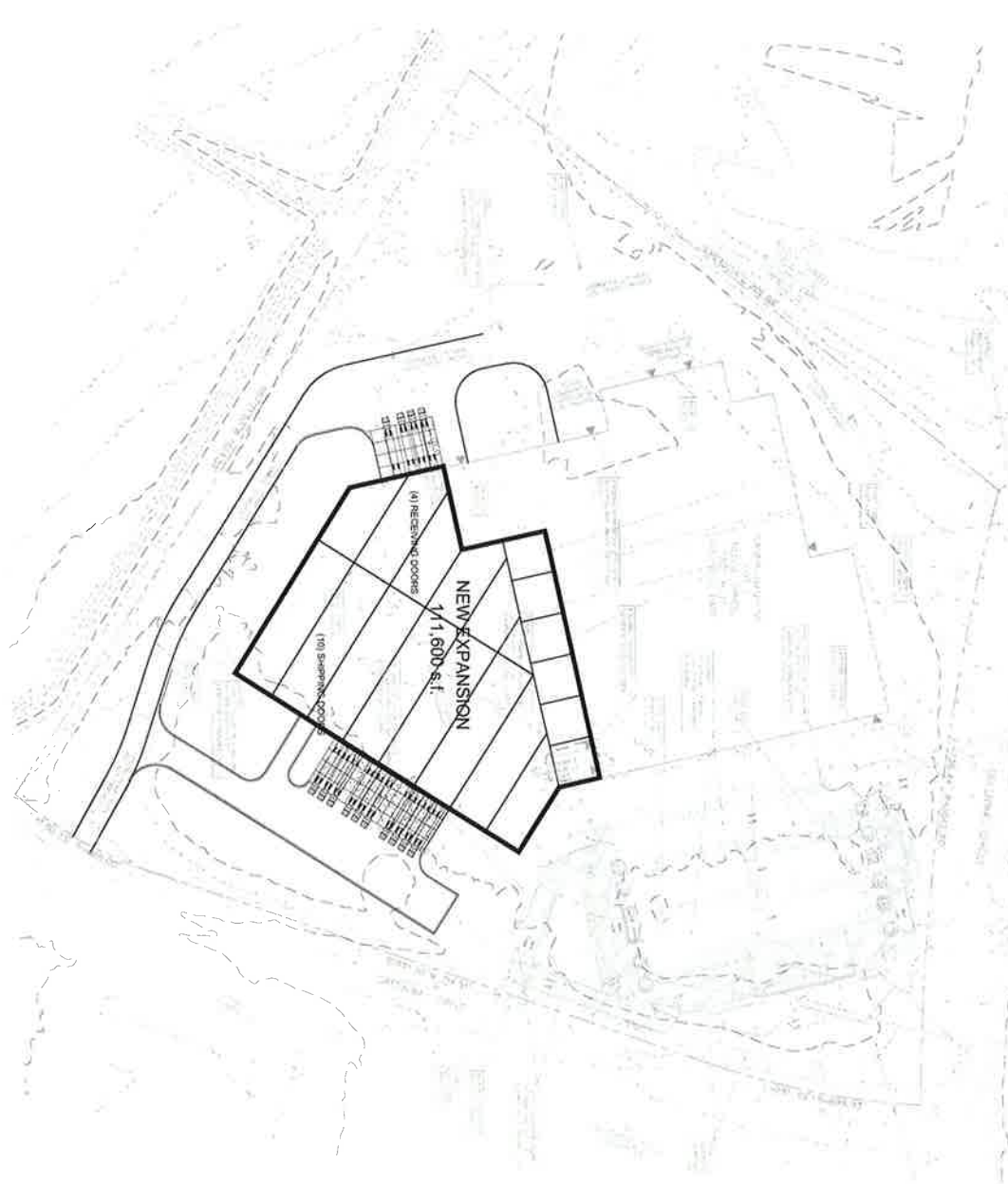


SUBSCRIBED AND SWORN before the undersigned on this 17 day of October, 2018.


Notary Public

My Appointment Expires: 9/27/2021





A PROPOSED EXPANSION FOR
GRANDSTAND
EAST HILLS BUSINESS PARK
LAWRENCE, KANSAS

DATE: 10.03.2016
DRAWN BY: JTB
CHECKED BY: DAE
REVISIONS: 10.23.2016

drawing number: **A1.2**
drawing type: preliminary
drawing number: 18295

1 Site Plan
1/8" = 1' - 00"
NORTH

