



Quote 156055-01
September 25, 2017

-CITY OF LAWRENCE PUBLIC WORKS DEPARTMENT
PO BOX 708
LAWRENCE
Kansas
66044-0708

Attention: ROBERT AARON

Dear Sir,

We would like to thank you for your interest in our company and our products, and are pleased to quote the following for your consideration.

CATERPILLAR Model: 325FLCR Excavator

STOCK NUMBER: TBD SERIAL NUMBER: 0XAA**** YEAR: 2017/2018

*****Currently on order**

We wish to thank you for the opportunity of quoting on your equipment needs. This quote is contingent upon Customer's acceptance of Foley's standard terms and conditions. This quotation is valid for 30 days, after which time we reserve the right to re-quote. If there are any questions, please do not hesitate to contact me.

Sincerely,

Brock Schwartz
Regional Sales Representative

CATERPILLAR Model: 325FLCR9 Excavators

STANDARD EQUIPMENT

POWERTRAIN,

- Diesel engine, CAT C4.4 Twin Turbo certified to EPA Tier4 Final, EU Stage IV, MLIT 2014
- Three selectable power modes capability; HHP, STD and ECO
- After-treatment system: CEM (DOC, + DPF + SCR) and DEF System
- Variable fan speed control with viscous clutch
- One touch low idle with Automatic Engine speed Control (AEC), Automatic (programmable) idling shut down function
- Three stage fuel filtration system with water separator and indicator
- 52 deg. C (126F) high ambient cooling capability with de-rate from 48 deg. C (118F)
- 85 amp. Alternator,
- Radial seal air filter with double filter element
- Electric fuel lifting pump,

UNDERCARRIAGE, HD track rollers and Grease Lubricated Track links, Swivel guard

HYDRAULICS

- Electric boom and Stick regeneration circuit
- One touch lifting mode,
- Automatic two speed travel,
- Boom and stick drift reduction valve
- Reverse swing damping valve
- High performance hydraulic return filter(Capsule filter type)
- CRN compliant accumulator

ELECTRICAL

- Maintenance free battery
- Centralized electrical disconnect switch
- CAT Product Link
- 90 seconds programmable time delay working lights (halogen)

OPERATOR ENVIRONMENT, CAB:

- Sound suppressed ROPS cab with viscous mount
- Openable skylight as emergency exit (Dual exit hatch)
- Openable laminated front upper windshield w/ assist device and Removable tempered lower windshield with in cab storage bracket
- High back seat with air suspension seat heater and head rest, Fully adjustable seat console & armrest, 51MM (2") width seat belt
- Full graphic 7inch LCD monitor with distortion free rear view camera picture
- Automatic bi-level air conditioner with pressurized function
- 24V radio ready (stereo speakers, antenna-flexible type),
- 12V x 2 power supply with sockets (Maximum 10 amp.)
- Roll Down Sun Screen,
- Washable Floormat,
- Interior utilities (Interior lighting, Coat hook, Beverage holder, Literature holder and Cab rear storage compartment),

SAFETY AND SECURITY

- Rearview camera with three mirrors and one additional hand rail mirror for right rear view
- RH Hand rail and hand hold, Bolt free service platform with Anti-skid Plate,
- Neutral lever(lock out)for all controls
- Ground level accessible secondary engine shutoff switch in cab

OTHER STANDARD EQUIPMENT, Engine oil, Fuel, and Hydraulic oil, filters grouped for ease of maintenance (Secondary fuel filter is located separately), Sampling ports for Scheduled Oil,Sampling (S.O.S)

MACHINE SPECIFICATIONS

Description	Reference No
325F L CR HEX AM-N BCF1	507-5719
REACH BOOM HEAVY DUTY PKG	483-8070
GUARD, TRACK GUIDING SEGMENTED	346-7148
COMBINED CIRCUIT HYDRAULIC PKG- TOOL CONTROL	507-5725
STARTING, COLD WEATHER PKG	452-0154
GUARD, BOTTOM HEAVY DUTY	451-9289
PRODUCT LINK, CELLULAR PL641	460-1148
AUX LINES-HIGH PRESSURE, REACH BOOM	451-7537
AUX LINES-HIGH PRESSURE, 9'6" STICK	356-8117
CTRL,CAT PIN GRAB COUPLER ANSI	500-4192
LINES-QUICK COUPLER, REACH BOOM HEAVY DUTY	451-7540
LINES-QUICK COUPLER, R9'6" STICK	242-6490
PATTERN CHANGER,HAND CTRL 2-WAY (ANSI)	458-3345
TRACK, 31" TRIPLE GROUSER HEAVY DUTY (GLT) PRESS	357-7481
BUCKET-HD, 24" 0.61 YD3 (B1 LINKAGE)	347-6727
BUCKET-HD, 36" 1.06 YD3 (B1 LINKAGE)	347-6729
BUCKET-DC, 60" 1.32 YD3 (B1 LINKAGE)	441-6074
TIP, PENETRATION PLUS FOR 24" & 36" BKTS	217-4893
SIDE CUTTERS, GENERAL PURPOSE 24" & 36" BKTS	7Y-0366
COUPLER, HYDRAULIC PIN GRABBER	388-0067
FULL ROTATION HYDRAULIC THUMB – 2 TINE DESIGN	418-0286
THUMB BRACKET ON STICK	386-3919
CONNECTOR LINES, THUMB	418-0310

INITIAL PRICE	\$338,341
EXT WARRANTY (5YR/5000HR PREMIER w/Travel)	Included
NJPA DISCOUNT 18%- PER CONTRACT #: 032515-CAT	(\$60,901)
CATERPILLAR/FOLEY LOYALTY DISCOUNT	(\$45,511)
MAKE READY, DEALER INSTALL ITEMS	<u>\$4,696</u>
NET BALANCE AFTER DISCOUNTS	\$236,625
TRADE-IN MACHINE	<u>(\$33,000)</u>
NET BALANCE AFTER TRADE IN & DISCOUNTS	\$203,625

WARRANTY

Standard Warranty: 12 months unlimited hours
 Extended Warranty: 5yr/5000hr Full Machine Premier Warranty w/Travel

TRADE-IN MACHINE INFORMATION

2005 KOMATSU PC160LC-7 S/N: K40745 TRADE-IN VALUE: \$33,000

**Includes thumb and buckets seen during inspection.

ADDITIONAL MACHINE OPTIONS

- Cushotrac HD Bolt to Shoe Rubber Pads - \$16,500 installed

F.O.B/TERMS

LAWRENCE, KS

Accepted by _____ on _____

 Signature