

Memorandum

City of Lawrence

City Manager's Office

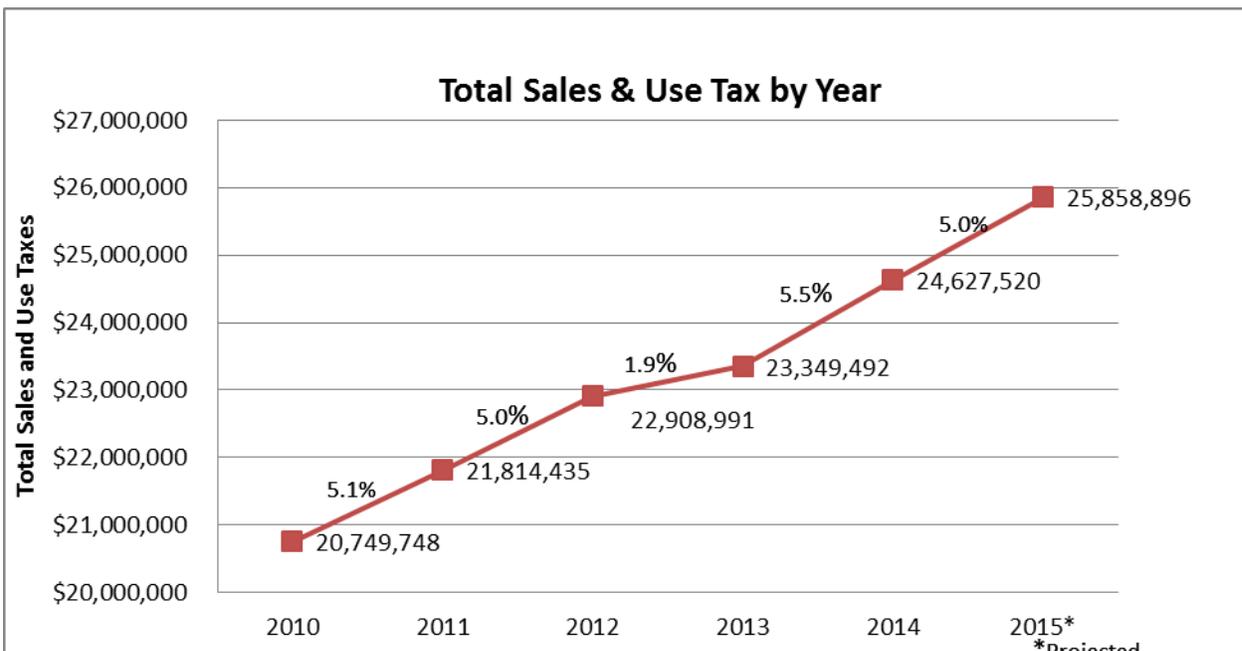
To: Diane Stoddard, Interim City Manager
 From: Laura Warner, Accountant
 CC: Bryan Kidney, Finance Director
 Casey Toomay, Assistant City Manager
 Date: June 24, 2015
 Subject: 2015 Sales Tax Distributions

The City of Lawrence has recently received its May sales tax and its share of County sales tax distribution. The distribution is the result of retail sales from mid-February to mid-March. The distribution of \$2,884,910 is \$33,016 less than the prior year distribution for the same month. It also includes \$9,260 from the Free State Transportation Development District (TDD), \$12,882 from the Oread TDD and \$306 for the 9th & New Hampshire TDD. The distribution also includes other amounts that will be paid to the Oread Tax Increment Financing District.

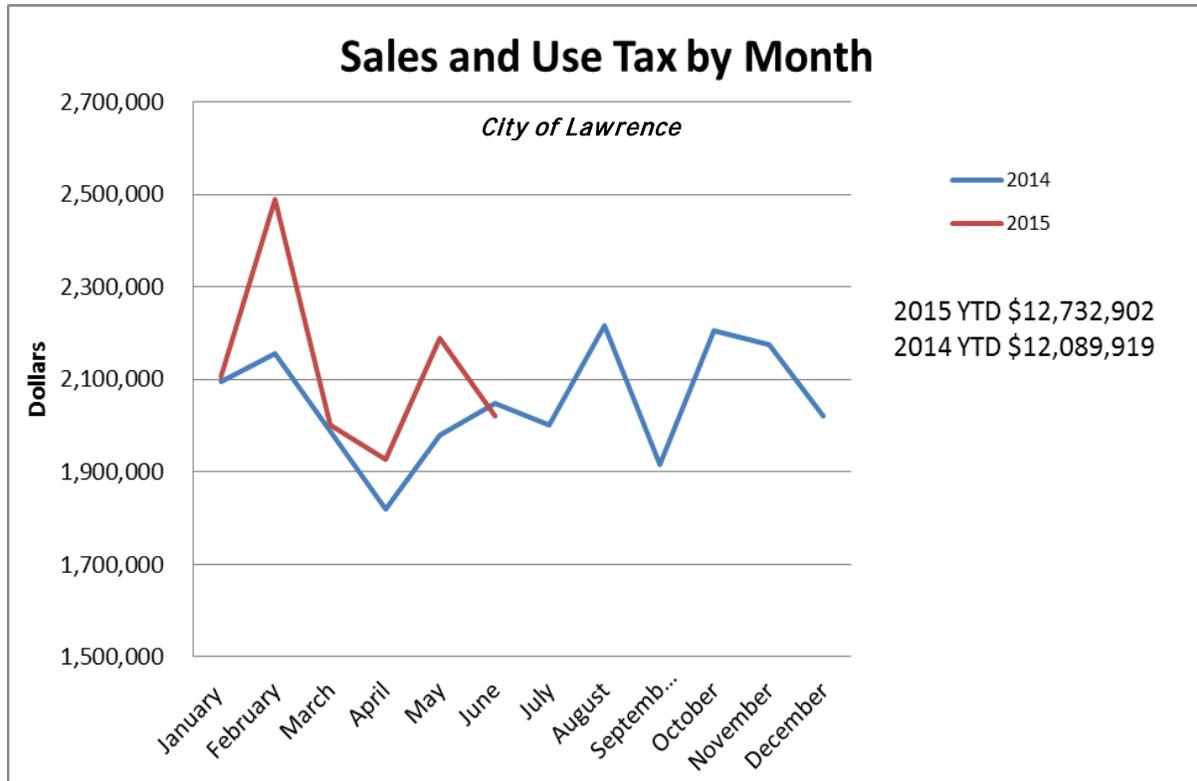
A summary of the latest city sales/use tax distribution is shown in the table below.

Sales/Use Tax	2015			
	Budget	Month	Year to Date	% of Budget
City 1%	15,891,468	1,303,674	8,214,777	51.7%
Infrastructure .3%	4,767,440	391,102	2,464,433	51.7%
Transit .2%	3,178,294	260,735	1,642,955	51.7%
Transit Eq. .05%	794,573	65,183	410,737	51.7%
Sub Total Sales/use	24,631,775	2,020,694	12,732,902	51.7%
County 1%	9,988,784	841,766	5,199,115	51.7%
TOTAL	34,620,559	2,862,460	17,932,017	51.7%

Based on the last several months of collections we are now estimating a total increase of sales and use tax of 5% for the 2015 budget year. The following graph shows the history of total sales and uses tax by year and a total \$25.9 million projected in 2015 for total sales and use tax.



On a month-to-month basis, we saw a large increase in February 2015 receipts over 2014. This reflects what we would typically see in taxable sales for mid-November to mid-December. However, this past holiday season was much higher than the previous year. The March and April collections are in the typical range for this time of year. Although June collections dropped slightly, we are still seeing a 5.3% increase over last year. At this time we are using the latest sales tax figures to increase our 2015 revenue estimate to 5% over actual 2014 collections.



Monthly sales/use tax budget variance

Month	1% City			County			.55% City		
	Sales/Use	Budget	Over (Under)	Sales/Use	Budget	Over (Under)	Sales/Use	Budget	Over (Under)
January	1,358,413	1,352,506	5,907	873,735	837,816	35,919	747,128	743,877	3,251
February	1,605,992	1,391,489	214,503	1,003,637	864,551	139,086	883,297	765,319	117,978
March	1,290,965	1,283,288	7,677	812,046	800,343	11,703	710,032	705,808	4,224
April	1,242,934	1,174,689	68,245	777,799	739,968	37,831	683,615	646,079	37,536
May	1,412,802	1,278,347	134,455	890,132	814,806	75,326	777,043	703,091	73,952
June	1,303,674	1,321,616	(17,942)	841,766	842,887	(1,121)	717,022	726,889	(9,867)
July		1,291,942			815,681			710,568	
August		1,430,158			896,453			786,587	
September		1,236,921			787,075			680,307	
October		1,422,558			896,447			782,407	
November		1,403,750			874,935			772,063	
December		1,304,204			817,822			717,312	
TOTAL	8,214,780	15,891,468	412,845	5,199,115	9,988,784	298,744	4,518,137	8,740,307	227,074