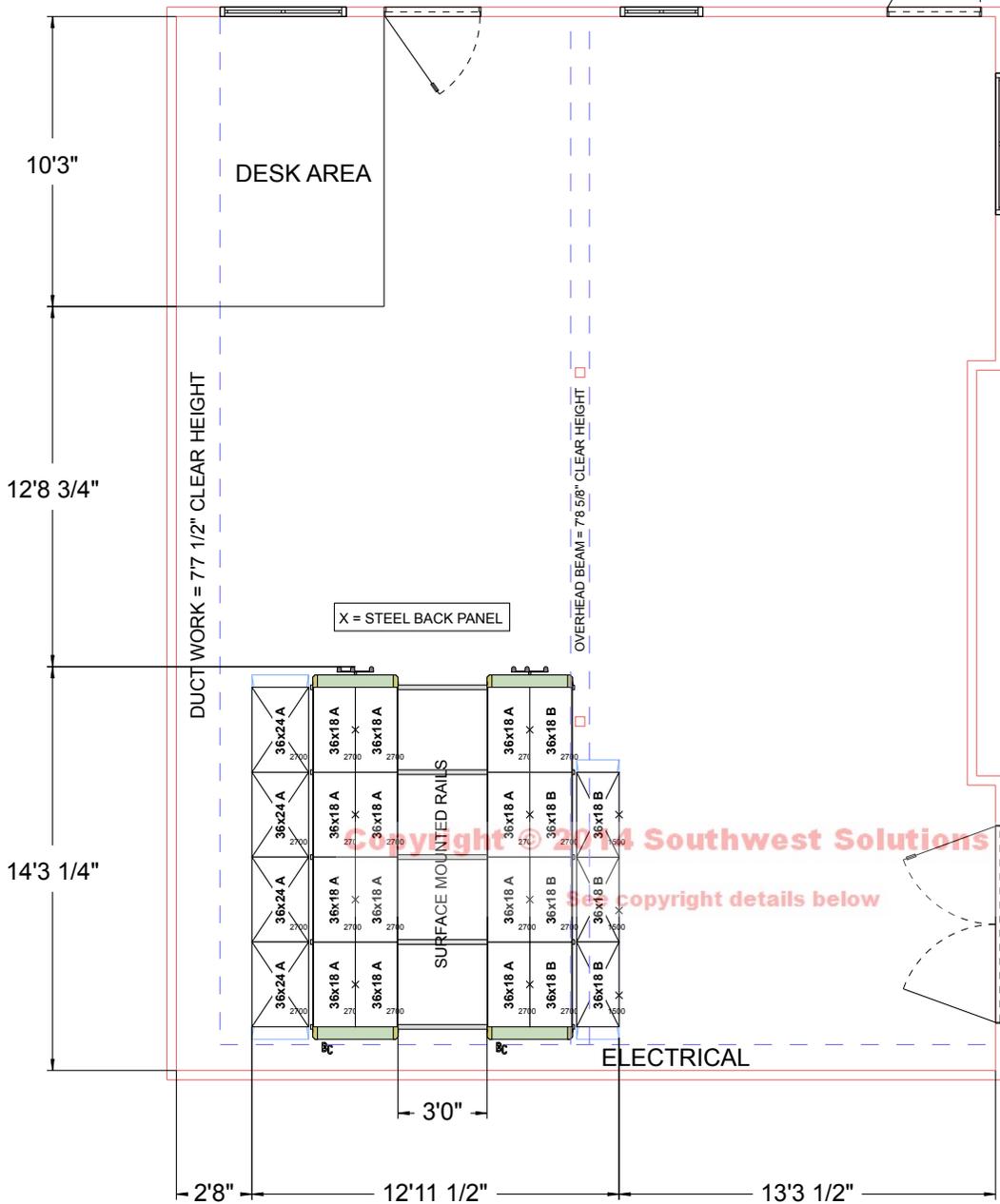
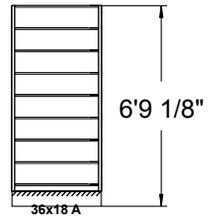


CEILING HEIGHT = 8'8"



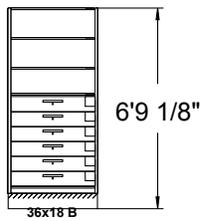
ELEVATION - A
75" H CLOSED UPRIGHTS
8 OPENINGS
ON 9" CENTERS
STEEL SHELVES

H75"
75"x36" d18"



ELEVATION - B
75" H CLOSED UPRIGHTS
3 OPENINGS
2 ON 12" CENTERS
1 ON 11" CENTERS
STEEL SHELVES
6 DRAWERS @ 6" H

H75"
75"x36" d18"



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PARTS ROOM

SOUTHWEST SOLUTIONS GROUP
business organization systems
Texas • Oklahoma • Kansas
Arkansas • Mississippi • Tennessee
Toll Free 1-800-803-1083
www.southwestsolutions.com

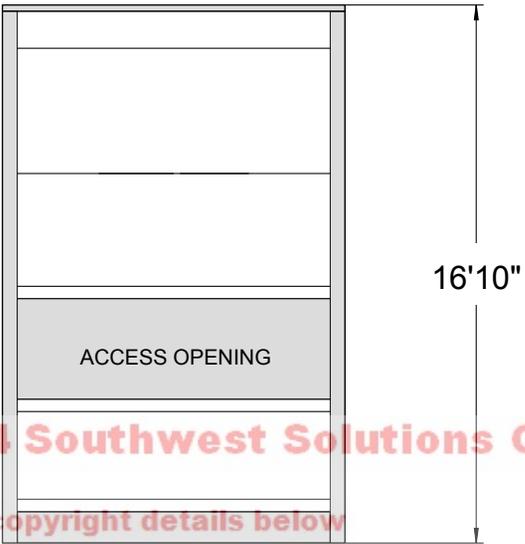
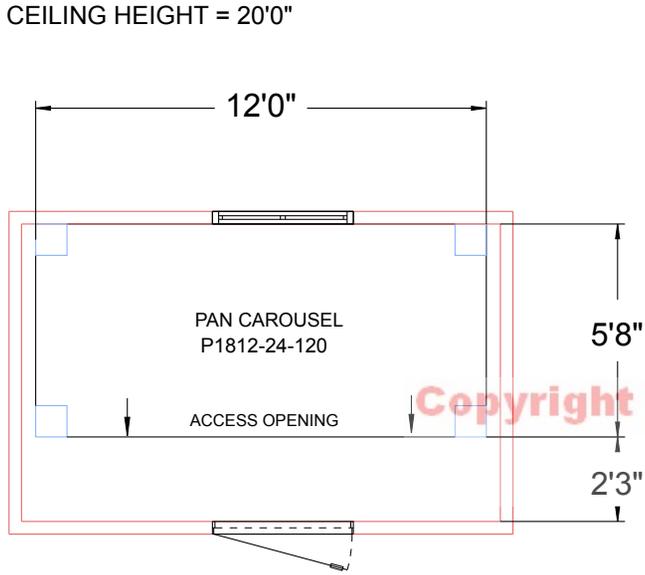
Drawing: Number: 54878-LAW-1	Revision:
Printed Date: 03/03/2014	Drawn By: M. Matthews
Scale: 1:77	Sheet: 1 of 2
Salesperson: REYNOLDS, AARON	

**CITY OF LAWRENCE
PUBLIC WORKS
LAWRENCE, KS**

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ELEVATION - PAN CAROUSEL
 MODEL P1812-24-120
 144" w x 68"d x 202" h
 PAN CARRIER QUANTITY = 24



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 See copyright details below

ELEVATION NOT TO SCALE

POWER SUPPLY REQUIREMENTS:
 208V / 3 PHASE
 POWER SUPPLIED BY OTHERS

SHOP AREA

SOUTHWEST SOLUTIONS GROUP
business organization systems

Texas • Oklahoma • Kansas
 Arkansas • Mississippi • Tennessee
 Toll Free 1-800-803-1083
 www.southwestsolutions.com

Scale: 1:61	Sheet: 2 of 2
Printed Date: 03/03/2014	Drawn By: M. Matthews
Drawing: Number: 54878-LAW-1	
Salesperson: REYNOLDS, AARON	

**CITY OF LAWRENCE
 PUBLIC WORKS
 LAWRENCE, KS**

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Executive Summary

March 6, 2014

Glen Taylor
Fleet Systems Supervisor
Facility Management
City of Lawrence
6 East 6th St.
Lawrence, KS 66044

Dear Glen:

Enclosed is the proposal for the High Density ActivRAC Mobile System which will enable you to significantly increase your storage capacity by better utilizing valuable floor space.

We have demonstrated a solution which increases storage capacity in reduced floor space. A description of the specifications, features and benefits, and detailed plans are provided as well for your review.

If you have any questions, please feel free to call upon me at 913-339-1804. We appreciate the opportunity to serve you and we look forward to working with you.

Sincerely,

Aaron Reynolds

Proposed Solution

City of Lawrence
Glen Taylor
6 East 6th St.
Lawrence, KS 66044

Date: March 6, 2014
Proposal #: 54878-LAW-1.pro
Terms: See Below
F.O.B. Factory
Delivery: 7-9 weeks to ship and install

ActivRAC 7M Mobile System

Per drawing 54878-LAW-1:

Parts Room

- One single faced stationary row of shelving, 12'0" long x 24" deep x 6'3" high.
- One single faced stationary row of shelving, 9'0" long x 18" deep x 6'3" high.
- Two double faced mobile carriages, ActivRAC Series 7 Mechanical Assist operation, 12'0" long x 36" deep x 6'9 1/8" high.
- All 'A' elevation shelving will be provided with 8 openings per face.
- All 'B' elevation shelving will be provided with 3 openings and 6 drawers @ 6" h per face.
- Track will be surface mounted on top of concrete slab. Rail profile is 3/8" high with beveled edges and is ADA compliant. This rail system eliminates the need of a raised floor or deck.
- Mechanical Assist carriages feature a three-spoke handle, and a visually indicated positive on and off anti-roll safety lock.

Vertical Pan Carousel

Per drawing 54878-LAW-1:

Shop Area

- One Vertical Pan Carousel, 12'0" wide x 68" deep x 16'10" high.
- Equipped with 24 Pan Carriers, 119" wide x 18" d x 12" high
- Ergonomic Workbench
- Safety light Curtains,
- Automatic Retrieval
- Paneled Siding
- 208V, 3PH, 60 Hz, 20 Amp Electrical
- Carrier Capacity up to 750 lbs
- Optional Vertical Carousel Add-Ons:
 - Vidor Inventory Software
 - Enclosed Ceiling
 - Pic-to lite
- Optional Bins and Dividers:
 - Shelf Bin - 2-3/4" wide x 11-5/8" deep x 4" high
 - No bin dividers available for 2-3/4" wide bins
 - Shelf Bin - 4-1/8" wide x 11-5/8" deep x 4" high
 - 4" wide bin dividers
 - Shelf Bin - 6-5/8" wide x 11-5/8" deep x 4" high
 - 6" wide bin dividers

Specifications

Series 7 Mechanical Assist Mobile System

Additional System Specifications:

Track:

- Track is to be 3/8" thick 1018 structural steel x 4-1/2" wide with beveled sides reducing to end profiles of 1/8".
- Track is to be precision milled with grooves designed to accept wheel flanges
- Tracks are to be anchored to the slab on 15" centers maximum
- Track to be surface mounted with a maximum height of 3/8" and beveled to 1/8" at edges resulting in a 100% ADA (American Disabilities Act) compliance.
- Track to be coated with black zinc for rust protection

Carriage:

- 12-gauge galvanized steel carriages will be designed to support a capacity of 7,000 lbs per wheel assembly or the equivalent of 7,000 lbs per section of bulk rack.

Wheels:

- Wheels to be solid 1018 steel with two permanently lubricated and shielded radial ball bearings per wheel.
- Load Wheels:
 - 15"-20" carriage widths utilize 3" diameter cast iron load wheels
 - 20" and over carriage widths utilize 5" diameter cast iron load wheels
- Drive Wheels:
 - 5" diameter cast iron drive wheels which are located in the wheel assemblies

Mechanical Assist Drive System:

- A 3-prong drive handle at the front of each carriage rotates to provide smooth movement of carriages.
- The mechanical assist drive housing utilizes a roller chain and drive sprocket connected to a drive shaft for direct drive power transmission.
- The drive system includes a built-in automatic chain tensioning device with adjustable idlers to maintain proper chain tension.
- An integral hub lock enables the operator to lock a carriage to prevent system movement while accessing an aisle.

Warranty:

- 5-year warranty on motors and a 1 year warranty on all other system components



Installation & Service

Factory Technicians

We understand that when you install an automated system from our company, you depend on us to keep your business running smoothly and fast. We take this as a serious commitment and maintain factory trained service technicians at our offices to ensure that you continue to save money by keeping your storage system functioning and running efficiently. Unlike companies who use sub-contracted labor to install automated equipment, our service technicians are full time employees of Southwest Solutions Group. Since their movements are directed by the company, we keep them close to our customers.

Maintenance Agreements

In addition to installation and service, we offer maintenance agreements for periodic maintenance as well as maintenance agreements after the warranty period expires. The two year warranty agreement offered by ActivRAC has as a stipulation that periodic service is required to be done every six months by ActivRAC factory trained and certified technicians. Your proposal includes the semiannual maintenance required by ActivRAC. Every six months after installation, you will be contacted by Southwest Solutions Group to schedule this service. The maintenance will require approximately four hours, but the storage system will be unavailable to your personnel for only approximately 15 minutes of that time.

Service Dispatch

With 27 service technicians and six service locations throughout Texas, Oklahoma, Arkansas, Tennessee, Kansas, Mississippi, and Missouri, we are equipped to respond quickly to your service requests with factory trained qualified service technicians. To initiate a service request, simply call our toll-free number 800- 803-1083



Why Southwest Solutions

Our Products

Engineered products built for a lifetime of operation conforming to ISO 9001 quality certification standards. Lifetime warranties on all structural components. World leader with over 30 innovative patents including state-of-the-art safety systems. Because our products save space, utilized recycle content and flexible to potential change, our solutions will advance your LEED environment and efficiency initiatives.

Our People



Our trained sales representatives are knowledgeable in ADA and Fire Code compliance, floor load implications, and innovative layout designs to bring you the best value, code compliance, and efficient solutions. Our commitment to project excellence is demonstrated by our team of 10 planning professionals that develop accurate design drawings, administer order processing, and manage the logistical details of your project through each critical step to insure a hassle free, smooth and timely installation. With over 15,000 successful installations, our platinum certified team of 30 installation and service professionals is committed to doing your job right the first time.

Our Process

Using the latest communications tools, we are able to respond quickly and professionally to your request for information and service. We utilize the industry leading project tracking information system to track your project from initial contact all the way through installation and beyond to stay on top of your project details so you don't have to. Our website leads the industry as an information resource of new products and applications, as well as providing a 24/7 service response system. With eight offices in the southwest region of the US, we insure consistency in economies of scale, product design, planning, and service from a single source. We look forward to serving you!



Outstanding Achievement



Established in 1969



World Sales Leader

2005~2006~2008~2009

Confidence Component

Southwest Solutions Group has multiple storage installations that will verify the completeness, professionalism, and product quality of our systems. A few of these installations include:

Bell Helicopters
American Airlines
Houston Police Department
Lackland Air Force Base

Lockheed
Mannatech
Tinker Air Force Base
TXU Corporation

Raytheon
Dow Chemical
Siemens

View more testimonials at www.southwestsolutions.com/testimonials



"Once again your installation crew did an excellent job! I know I can always count on quality service from Southwest Solutions Group."
Texas Instruments

"Thank you for moving our files and keeping them in order on a very urgent project. It's nice to work with a company that gives you the peace of mind that everything will be taken care of."

AMD



"I really appreciate Kerry and Bruce coming out over the weekend on such short notice to take care of our storage system needs. The entire Southwest Solutions Group team is very professional and courteous."
Samsung



"Your team did an awesome job! They were in, did their work perfectly and left the jobsite in clean order. You are an ideal subcontractor for us. Thank you for your team's great work."

SpawMaxwell



wonderful job!"

"Working with Jim and the Southwest Solutions Group installation team has been such a positive experience. Your team was friendly and helpful. Southwest Solutions Group is very lucky to have hard working people that hold customer satisfaction to the highest level. Please let their supervisors know they did an exceptional job and feel free to use my name as a reference for your company. Thanks for the

Windsor Energy



"Southwest Solutions Group is the best managed team I've seen in the 15 years I've been working on campus, bar none. You could give lessons to some of the other contractors we do business with at WSU! Every detail was perfectly coordinated, including keeping the jobsite clean.... thank you!"

Wichita State University



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Investment Details

Your investment includes all necessary design services, manufacturing, packaging, freight, inside delivery, unpacking, installation by factory certified technicians, cleanup of area, removal of all debris, and warranty. The system and solutions detailed in this proposal have been tailored to the unique and specific needs of City of Lawrence.

Per drawing 54878-LAW-1: Parts Room

ActivRAC Mobile and Shelving:

Total Investment **\$28,477.41**

Per drawing 54878-LAW-1: Shop Area

Vertical Pan Carousel:

Total Investment **\$56,704.36**

Optional Vertical Carousel Add-Ons:

Vidir Inventory Software **\$ 929.86**
Enclosed Ceiling **\$ 1,001.39**
Pic-to lite **\$ 1,122.99**

Optional Bins and Dividers:

2-3/4" wide x 11-5/8" deep x 4" high **\$ 1,663.99**
(1008) Shelf Bins
No bin dividers available for 2-3/4" wide bins

4-1/8" wide x 11-5/8" deep x 4" high **\$ 1,696.72**
(648) Shelf Bins
(1300) 4" wide bin dividers

6-5/8" wide x 11-5/8" deep x 4" high **\$ 1,431.79**
(390) Shelf Bin
(800) 6" wide bin dividers

** If tax exempt or for re-sale then please provide tax exempt number on next page. **

Note: Above estimate is guaranteed for a period of thirty (30) days* from the date of this proposal. Pricing will be subject to change after that period. The above estimate does not include applicable local or state sales tax.

Terms: Net 30 days

Warranty: Warranties are determined by specific product and manufacturer.

Leasing opportunities are available.

By: Aaron Reynolds

Approved by: _____

Date: _____



Scope of Work

The following are the responsibilities of Southwest Solutions Group and City of Lawrence to ensure the completion of the project in an efficient, timely manner. The items and services listed in this section, unless otherwise specified herein, have not been included in the system pricing and will be the responsibility and at the expense and liability of City of Lawrence.

By Southwest Solutions Group	
Type	Job Description
General	Manage, coordinate and expedite manufacturing to meet delivery schedules. All charges associated and incurred for manufacturing, freight, local delivery, installation, cleanup, staff training, and warranty.
Installation	Complete turnkey installation services by factory certified technicians and training of staff. All installation to take place during normal business hours (8:00 a.m. to 5:00 p.m. Monday-Friday). If work is required outside of these hours, overtime charges will apply.
Warehouse Storage	Provide two (2) weeks free storage at local warehouse. If additional storage time is needed, due to delays, additional warehouse storage charges will be accrued at the rate of \$2.75 per hundred pound weight per month.

By City of Lawrence	
Type	Job Description
General	Approve proposal page with signature and forward it to us with initial payment. Provide purchase order number and color selection of equipment when appropriate. Pay all appropriate state and local tax as necessary.
Access to Work Area	Provide a cleared work area where new system is to be constructed. If area is not precleared prior to installer's arrival, add \$34.00 per hour, per installer for area to be cleared or for stand by time while area is cleared by others.
Building Obstructions	Remove and/or relocate any building obstructions, such as ducting, lighting fixtures and wiring, drains, piping, structural steel, electrical wiring, conduit, etc. which interfere with the equipment clearances. Provide sprinkler and fire safety devices including sprinkler design. Ensure that all equipment will pass through building access doors or other openings as necessary.
Foundation Preparation	Provide backfill of cement into troughs. Provide verification through facility management or other certified engineer of floor's weight carrying capacity to properly hold equipment. It is recommended that the slab have a minimum thickness of 5" with a capacity rating of 4,000 PSI. Verify that the concrete slab possesses the minimum levelness specification of 1/4" over a 20 span. Provide location information of any conduit running through concrete floors (drilling may be required).

Type	Job Description
-------------	------------------------



Electrical Preparation	If hardwired electrical system is selected, provide dedicated 120 VAC, 60 HZ, 20 amp circuit that must be hardwired by a certified electrician compliant with local Electrical Codes.
Modifications to Room Dimensions	If room dimensions differ from those provided in proposal, it is the responsibility of the client to inform Southwest Solutions Group at least 4 weeks prior to shipping time to delay shipment from factory.
Project Delays	If construction delays occur, it is the responsibility of the client to inform Southwest Solutions Group at least 4 weeks prior to shipping time to delay shipment from factory. If for any reason the installation site is not ready upon the installer's arrival for the scheduled work to be performed, a \$325.00 trip charge will be added. Please provide a minimum of 24 hours notice if the scheduled installer's are not needed.
System Training	Ensure that personnel participating in training sessions are in attendance for scheduled training sessions.
Loading Of Contents	Transfer contents of existing system into new system unless option chosen to have movement of material handled by Southwest Solutions Group's moving teams.

So that we may process your order in a timely manner, Please address Purchase Order to the address below. The Purchase Order can reference this document Proposal 54878 for description purposes. If you have any questions, please contact:

By: Aaron Reynolds

Approved by: _____

Date: _____

Terms, Conditions & Warranty

The following terms and conditions form a part of the agreement between Southwest Solutions Group, Inc. (“SSG”) and the party executing this proposal in Section V hereof (“Customer”) relating to the installation of that certain equipment more fully described in Section IV hereof (collectively, the “Equipment”).

1. WARRANTY.

(a) The Equipment is provided to Customer with a limited warranty on parts and materials, excluding usual wear and tear. Warranties are determined by specific product and manufacturer. Refer to statement of warranty for complete information.

(b) Except as provided for above, SSG hereby disclaims all warranties and representations with respect to the Equipment or SSG’s installation services, whether express, implied, or otherwise, INCLUDING THE WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, NON-INFRINGEMENT, TITLE, USE, OR QUIET ENJOYMENT. No rights or remedies referred to in Article 2A of the Uniform Commercial Code, including any variations thereon as may be in effect in the state in which Customer is located, will be conferred on Customer unless expressly granted herein. No oral or written information or advice given by SSG or its owners, agents, or employees shall create a warranty or in any way increase the scope of any warranty provided herein. SSG shall have no responsibility if the Equipment has been altered or misused by any party other than SSG in any way.

2. LIMITATION OF LIABILITY.

(a) SSG shall not be liable to Customer or any third party for any indirect, special, incidental, punitive, cover, or consequential damages (including, but not limited to, damages for the inability to use equipment or access data, loss of business, loss of profits, business interruption, or the like), arising out of the use of, or inability to use, the Equipment, and based on any theory of liability including breach of contract, breach of warranty, tort (including negligence), product liability, or otherwise, even if SSG had or should have had any knowledge, actual or constructive, of the possibility of such damages and even if a remedy set forth herein is found to have failed of its essential purpose.

(b) SSG’s total liability to user for actual damages for any cause whatsoever will be limited to the amount actually paid by Customer to SSG for the Equipment. The foregoing limitations on liability are intended to apply to all aspects of this proposal.

3. BASIS OF BARGAIN. The foregoing warranty disclaimers and limitations on liability are fundamental elements of the basis of this proposal and agreement between SSG and Customer. SSG would not be able to provide the Equipment and associated installation services on an economic basis without such limitations. Such warranty disclaimers and limitations on liability inure to the benefit of the suppliers of the Equipment.

4. INDEMNIFICATION. Customer hereby agrees to indemnify, defend, and hold harmless SSG from and against any and all claims, suits, causes, actions, liabilities, damages, expenses, legal fees, and obligations of any kind arising out of or from, either directly or indirectly, Customer’s breach of any provision, term, or condition of this proposal.

5. NOTICE. All notices or other communication required or permitted by this proposal to be served on or given to either party to this proposal by the other party must be in writing to primary address of party as indicated in this proposal and shall be deemed duly served and given when personally delivered, by receipted delivery, to the party to whom it is directed or, in lieu of such personal service, when sent by confirmed facsimile transmission, by registered or certified U.S. mail, or overnight delivery.

Account Information

6. SECURITY INTEREST. Until such time as SSG has been paid in full for the Equipment and all related installation services, regardless of whether or not any invoice may be disputed by Customer, Customer hereby grants to SSG a security interest in the Equipment and authorizes SSG to perfect such security interest through the filing of Uniform Commercial Code financing statements. Customer agrees to cooperate with all reasonable requests of SSG relating to the granted security interest and, should SSG opt to exercise its rights of recovery of the Equipment for failure of Customer to pay for the same, Customer shall permit SSG entrance to the facilities where the Equipment is located upon reasonable notice of the same and during reasonable hours.

7. MISCELLANEOUS.

(a) Governing Law; Venue. This proposal shall be construed and enforced under and in accordance with the laws of the State of Texas, without regard to conflicts of laws principles. The language in this proposal shall be interpreted as to its fair meaning and not strictly for or against any party. The parties exclusively in Dallas County, Texas.

(b) Late Fees; Disputes. All overdue payments to SSG shall incur interest in the amount of 1.5% per month, or such lesser rate as may otherwise be required by law. Customer agrees SSG shall be entitled to recover reasonable attorneys' fees and court costs expended in connection with any litigation or legal action initiated to enforce the provisions of this proposal.

(c) Entire Agreement. Sections III, IV, V, and VIII of this proposal constitute the entire agreement of the parties and supersede any prior understandings or written or oral agreements between the parties respecting this subject matter, including, but not limited to, any representations made in any presentation or proposal submitted or provided prior to the execution date of this proposal. Except as otherwise expressly referenced herein, there are no other understandings or agreements between the parties regarding this subject matter.

(d) Amendment. This proposal may not be amended or modified except by a written instrument executed by each party's respective authorized representatives.

(e) Successors and Assigns; Assignment. This proposal shall bind and inure to the benefit of and be enforceable by the parties hereto and their respective successors, heirs and personal and legal representatives, but no assignment shall relieve any party of its obligations hereunder. Customer may not assign this Agreement or any portion thereof without the prior written consent of SSG. SSG may assign this proposal or any portion thereof without providing written notice to Customer. Any attempted assignment in violation of this Section will be null and void. SSG shall be permitted to subcontract or delegate to third parties the performance of any or all of the services contemplated herein.

(f) Waiver. No provision hereof shall be deemed waived unless such waiver shall be in writing and signed by an officer of the waiving party. Any failure by a party to require strict performance by the other party or any waiver by a party of any breach of any provision of this proposal shall not constitute a continuing waiver or a waiver of any subsequent breach of the same or a different provision of this proposal.

(g) Severability. In case any one or more of the provisions contained in this proposal shall for any reason be held to be invalid, illegal, or unenforceable in any respect, such invalidity, illegality, or unenforceability shall not affect any other provision of this proposal, and this proposal must be construed as if the invalid, illegal, or unenforceable provision had never been contained in this proposal.

(h) Survival. Except as otherwise expressly provided in this proposal, each of the representations and warranties of the parties contained in this proposal, or in any certificate, document, or other instrument furnished or to be furnished under this proposal, and any action arising out of any thereof, including without limitation any cause of action for failure of any such representation to be true when made or as of the execution date of this proposal, and the parties' covenants, agreements, and obligations set forth in this proposal, shall survive in perpetuity beyond the execution date and termination of this proposal.



Customer Approval

Customer Name:	City of Lawrence
Purchase Order Number:	
Billing Address:	
Phone Number:	
Fax Number:	
E-Mail Address:	
Accounts Payable Contact Person:	
A/P Phone Number:	
A/P Fax Number:	
Ship to Address:	
Contact Person:	
Phone Number:	
Fax Number:	
Tax I.D. Number:	

Tax Exempt Number:	Please Attach Certificate
--------------------	----------------------------------

Credit Card Information if applicable			
Credit Card Number:			
Credit Card Type:	VISA	M/C	AMEX
Card Holders Name:			
Expiration Date:			

Southwest Solutions Group wants to provide you, our customer, with a safe, operational and high quality Spacesaver High Density Storage System. We will provide you with close approximations of the weight of your media and proposed equipment. We request that you verify your building floor capable of supporting a fully loaded Spacesaver High Density Mobile Storage System.

Floor loading is a specific engineering science and should be evaluated by a registered structural engineer. It is the obligation of the customer – end user to confirm that the floor tolerances will safely support the approximate weight of the equipment as shown below. Southwest Solutions Group will work with you to obtain this structural approval. We recommend contacting the building facilities manager, building owner and/or landlord to obtain floor-loading confirmation. Southwest Solutions Group can either put you in touch with a structural engineer, or we can provide the service and invoice you accordingly. We want to work with you to ensure the Spacesaver System will be adequately supported.

Customer Approval:

I am aware of the weight of the Spacesaver High Density Mobile System. To the best of my knowledge and belief, the building floor structure at _____ will support the system.

Project: _____

Estimated Spacesaver Mobile Weight: _____

Estimated Shelving Weight: _____

Estimated Media Weight: _____

Storage Weight of System Fully Loaded: _____

Drawing Number: _____

Customer Signature

Print Name

Title

Date