



MINUTES
Governing Board of Directors
Friday, March 26, 2013

Directors Present: David Johnson Don Grosdidier Frank DeSalvo
Steve Glass Reed Dillon Bob Morse
Ken McGovern Doug Stephens Sue Hack
Elizabeth Sheils

Directors Absent: Maurice Joy Cindy Maude Barbara Ballard

Staff Present: Pat Roach Smith, COO
Tracy Kihm, Finance Director
Cindy Hart, Development Director
Marilyn Sell, Recording Secretary

I Don Grosdidier called the meeting to order at 7:40 a.m. with a quorum present.

II Public Comment. None.

There will not be an Executive Session this morning as the agenda indicated.

APPROVED BY CONSENSUS.

III The Consent Agenda included the March 8, 2013 Minutes, Financials and the CEO Report.

The March 8 minutes read “we do not see Medicare clients...” This was changed to read “we do not see *many* Medicare clients...”

STEVE GLASS MOVED TO APPROVE THE CONSENT AGENDA INCLUDING THE CHANGE TO THE MINUTES; SUE HACK SECONDED THE MOTION. MOTION CARRIED.

We observed three snow days in February but still had an increase of \$2,500.

David will see Lynn Jenkins this morning to thank her for her support. David along with Congresswoman Jenkins will attend a congressional briefing in Washington DC on April 11 on the Value of MHFA; and, Excellence in Mental Health Care.

IV Review & Comment. *Sustainable Funding Team Update:* Steve summarized the recent trip to Dallas for Benevon 201 training. The team members are BNC staff David, Pat, Cindy, Jeff; and, volunteers Steve Glass, Linda Robinson, Jane Fevurly, and Judy Wright. Although we will no longer refer to it as Benevon rather as *Building Bert Nash Initiative*, we will establish clear objectives and

follow them using the Benevon method. The focus is to engage individuals into our mission. David said “The money will follow people who embrace the mission.” This effort will affect everyone on the board and will be a lot more than fund raising. Cindy distributed Board Agreement forms in an effort to establish a new committee referencing #6 on the agreement: *Make thank-you calls to donors*. Cindy also handed out cards with the Discover Dates through May 23.

BrightEHR: Talking about incentive payments, David referenced the March 12, 2013 article in Kansas Health Institute, Health Reform Brief: *Affordable Care Act Will Increase Coverage, Demand for Mental Health Services*. David also talked about CDDO and how it impacts mental health services. CDDO stands for Community Developmental Disabilities Organization.

Elizabeth gave a good description of the MCOs (Amerigroup, Sunflower and UnitedHealthcare) and the challenges she has had negotiating the new program model.

Pioneer/Annual Meeting Celebration, Monday, April 22, 5:00 to 7:30 p.m. at Maceli's: As part of the Annual Meeting agenda the board's approval of Cindy Maude as Chair-elect and Doug Stephens as the Treasurer will be announced. Steve Glass will replace Don Grosdidier as Board Chair.

VI Adjourn. The meeting adjourned at 8:10 a.m. The April 22nd Pioneer/Annual Meeting Celebration serves as the April Governing Board meeting. The May Governing Board meeting is May 28 at 7:30 a.m. in the second floor board room.