

Memorandum  
City of Lawrence  
Public Works Department

**TO:** Chuck Soules  
**FROM:** Mark Thiel  
**CC:** Tom Orzulak, Steve Stewart  
**Date:** November 14<sup>th</sup>, 2012  
**RE:** Commercial deck mower – Public Works - Street Division

Please include the following item on the City Commission Agenda for consideration at the November 20<sup>th</sup>, 2012 meeting:

**Background Information:**

Public Works Department is requesting to purchase one (1) deck mounted mower. The Street Division reduced the number of mowers this year due to moving a majority of the mowing requirements to the Parks and Recreation Department mowing contract. Originally we budgeted to replace four mowers. Due to the reduction in mowing areas, we now only need to maintain one mower. This is used for special requests and to mow secured areas such as storm water pump stations, levee controlled access points and remote locations where the mowing contractor does not have access.

**Current Status:**

This was bid from the State of Kansas lawn equipment contract No. 36623. The award is for a local vendor; Heritage Tractor, Inc.

**Funding:**

Funding for the mower was approved during the 2012 budget process as part of the Storm Water Utility Fund (505-3-3910-6005).

- Mower \$20,936.52
- Trade-in \$ 5,000.00
- Total \$15,936.52

**Action Request:**

Approve the purchase of the Public Works Department deck mower from the Storm Water Utility Fund in the amount \$15,936.52 from the State of Kansas lawn equipment contract No. 36623.



JOHN DEERE

Quote Id: 7364743

Customer Name: CITY OF LAWRENCE

ALL PURCHASE ORDERS MUST BE MADE OUT TO (VENDOR):

John Deere Company  
2000 John Deere Run  
Cary, NC 27513  
FED ID: 36-2382580;  
DUNS#: 60-7690989

ALL PURCHASE ORDERS MUST BE SENT TO DELIVERING DEALER:

HERITAGE TRACTOR, INC.  
1110 EAST 23RD STREET  
LAWRENCE, KS 66046  
785-843-8444

Quote Summary

Prepared For:  
CITY OF LAWRENCE  
PO BOX 708  
LAWRENCE, KS 66044  
Business: 785-748-0519

Delivering Dealer:  
HERITAGE TRACTOR, INC.  
Kevin Harper  
1110 EAST 23RD STREET  
LAWRENCE, KS 66046  
Phone: 785-843-8444  
kharper@heritagetractor.com

Quote ID: 7364743  
Created On: November 09, 2012  
Last Modified On: November 09, 2012  
Expiration Date: December 09, 2012

Equipment Summary	Suggested List	Selling Price	Qty	Extended
JOHN DEERE 1445 Series II Commercial Front Mower (Less Mower Deck) Contract: Kansas Lawn Equipment Contract_36623 Price Effective Date: November 1, 2011	\$ 22,809.00	\$ 17,448.89 X	1 =	\$ 17,448.89
JOHN DEERE 72 In. 7-Iron II Commercial Side Discharge Mower Deck (For 1400/1500 Series II and Non-Series II Front Mowers) Contract: Kansas Lawn Equipment Contract_36623 Price Effective Date: November 1, 2011	\$ 4,559.00	\$ 3,487.63 X	1 =	\$ 3,487.63

Equipment Total \$ 20,936.52

Trade In Summary	Qty	Each	Extended
JOHN DEERE 1445 31HP DIESEL FRONT MOWER - TC1445D010163 PayOff	1	\$ 5,000.00	\$ 5,000.00
Total Trade Allowance			\$ 0.00
			\$ 5,000.00

Trade In Total \$ 5,000.00

\* Includes Fees and Non-contract items

Quote Summary	
Equipment Total	\$ 20,936.52
Trade In	\$(5,000.00)
SubTotal	\$ 15,936.52
Total	\$ 15,936.52
Down Payment	(0.00)

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_



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Rental Applied	(0.00)
<b>Balance Due</b>	<b>\$ 15,936.52</b>

Salesperson : X \_\_\_\_\_

Accepted By : X \_\_\_\_\_

CONFIDENTIAL



# Selling Equipment

Quote Id: 7364743      Customer Name: CITY OF LAWRENCE

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 Cary, NC 27513  
 FED ID: 36-2382580;  
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<b>JOHN DEERE 1445 Series II Commercial Front Mower (Less Mower Deck)</b>							
Contract: Kansas Lawn Equipment Contract_36623							Suggested List *
Price Effective Date: November 1, 2011							\$ 22,809.00
							Selling Price *
							\$ 17,448.89
* Price per item - includes Fees and Non-contract items							
Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0085TC	1445 Series II Commercial Front Mower (Less Mower Deck)	1	\$ 19,573.00	23.50	\$ 4,599.65	\$ 14,973.35	\$ 14,973.35
<b>Standard Options - Per Unit</b>							
1001	Four Wheel Drive (Full Time or On Demand)	1	\$ 2,774.00	23.50	\$ 651.89	\$ 2,122.11	\$ 2,122.11
2000	23x10.50-12 4PR Turf Drive Tires	1	\$ 0.00	23.50	\$ 0.00	\$ 0.00	\$ 0.00
3002	Air Ride Suspension Seat with Armrests	1	\$ 462.00	23.50	\$ 108.57	\$ 353.43	\$ 353.43
<b>Standard Options Total</b>			<b>\$ 3,236.00</b>		<b>\$ 760.46</b>	<b>\$ 2,475.54</b>	<b>\$ 2,475.54</b>
<b>Suggested Price</b>							<b>\$ 17,448.89</b>
<b>Total Selling Price</b>			<b>\$ 22,809.00</b>		<b>\$ 5,360.11</b>	<b>\$ 17,448.89</b>	<b>\$ 17,448.89</b>

<b>JOHN DEERE 72 In. 7-Iron II Commercial Side Discharge Mower Deck (For</b>	
Contract: Kansas Lawn Equipment Contract_36623	Suggested List *
Price Effective Date: November 1, 2011	\$ 4,559.00
	Selling Price *
	\$ 3,487.63
* Price per item - includes Fees and Non-contract items	



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Code	Description	Qty	List Price	Discount%	Discount Amount	Contract Price	Extended Contract Price
0341TC	72 In. 7-Iron II Commercial Side Discharge Mower Deck (For 1400/1500 Series II and Non-Series II Front Mowers)	1	\$ 4,559.00	23.50	\$ 1,071.37	\$ 3,487.63	\$ 3,487.63
<b>Suggested Price</b>							<b>\$ 3,487.63</b>
<b>Total Selling Price</b>			<b>\$ 4,559.00</b>		<b>\$ 1,071.37</b>	<b>\$ 3,487.63</b>	<b>\$ 3,487.63</b>