From:
 smithyman

 To:
 Diane Stoddard

 Cc:
 Matt; LaVerne

Subject: BTBC Expansion Facility Sales Tax Exemption

Date: Thursday, June 14, 2012 10:06:37 AM

Attachments: <u>image003.png</u>

Sales Tax Amount.pdf Nanopharm Bid Summary.pdf

Diane,

Thanks for returning my call this morning. Per our discussion, I am sending you this email which details the process we went through to obtain bids to finish out laboratory space at the BTBC Expansion Facility located at 4950 Research Parkway. Although we did not go through the formal purchasing procedure of the City of Lawrence, I believe we exercised the necessary due diligence to justify sales tax exemption which amounts to \$18,557 in savings, as shown in the attachment "Sales Tax Amount." My goal is to provide information about the process so that the Management Committee feels comfortable bringing this before the City Commission.

This project involves finishing out 1,094 square feet of wet laboratory space and includes installing two fume hoods, lab bench top space, electrical outlets, and renovating the HVAC system in order to increase utility efficiency. Use of money from the "renovation fund" to complete this project has already been approved by Management Committee members in emails dated 5/16/12 and 5/18/12.

We solicited bids for the project from three different companies. The following is a summary of the three bids, which are attached to this email and labeled "Nanopharm Bid Summary."

- 1. **McCown Gordon Construction** This company was the general contractor for the construction of Phase I of the BTBC Main Facility, and we have maintained a positive working relationship with them. McCown's bid came in at \$376,947 (for Option A Base as shown in the attachment).
- 2. **Siteworks** This company is owned by Mike Campbell. Mike is the son of Sam Campbell, President of CritiTech (an Expansion Facility tenant), and has managed the building for several years. Mike's bid came in at \$135,000 excluding required HVAC renovation. Adjusted to include HVAC renovation, the bid equals **\$286,121**.
- 3. Fritzel Construction This local company expressed interest in providing a bid in order to have a chance to bid on Phase II of the BTBC Main Facility. Fritzel's bid came in at \$183,912 excluding fume hoods and cabinetry, which we planned to purchase through the city in order to obtain sales tax exemption. Adjusted to include this amount, the final bid equals \$226,135.40. This was the lowest bid, and Fritzel Construction was awarded the contract.

In conclusion, though we did not go through the formal City of Lawrence purchasing procedures and make public a request for bids, we did practice due diligence in soliciting and selecting a bid. Ultimately, the contract was awarded to a local company that also provided the lowest bid. If you would like more information about the process, or to discuss the attachments or our process in

general, please do not hesitate to give me a call. Thanks for all your help on this.

Sincerely,

Michael Smithyman
Director of Special Projects
Bioscience & Technology Business Center
2029 Becker Drive, Suite 100
Lawrence, KS 66047
(785) 832-2110
Visit the BTBC website! http://www.btbcku.com



Clarifications & Qualifications

LRTC - West Lawrence Lab - Lawrence, KS

December 3, 2010 | Order of Plagminde Budget

Executive Summary

This Proposal is for tenant finish work, located at 4950 Research Parkway in Lawrence, KS. The project consists of the interior finishes necessary to convert an existing "Shell" space in to a wet lab with (3) bench-top fume hoods and (1) walk in fume hood including all necessary laboratory casework and associated MEP and miscellaneous finishes.

General liability insurance is included at a rate of .95% of the cost of the work. Builders Risk insurance is included at a rate of .35% of the cost of the work.

A 5% design contingency and a 5% construction contingency have been included in the budget. ur budget includes design fees

This Proposal is based upon plans generated by Gould Evans, dated November 30, 2010. Four different floor plans have been priced. Our Order of Magnitude price for each of the options is;

 Option A – Base:
 \$376,947

 Option A – Expanded:
 \$425,305

 Option B – Base:
 \$370,864

 Option B – Expanded:
 \$418,232

The above budgets include; 5% design contingency, 5% construction contingency, design fees and payment and performance bonds. Kansas remodel tax is included.

Item 1.A - General Conditions

- 1. General conditions include, but not limited to, such items as:
 - a. Full time on site supervision.
 - b. Project management
 - c. Project Support
- 2. Exclusions: temporary utilities

Item 1.B - Building Permit

1. Building Permits are included.

Item 1.C - Final Cleanup

1. Final cleaning of work is limited to Broom Clean Only.

Item 2.A -Demolition

- 1. Removal of existing acoustical ceilings as necessary for installation of overhead MEP systems
- 2. Removal of existing slab on grade as necessary for under-slab plumbing
- 3. Demolition of the East wall in the Option A & B "Base" plans is included.

Item 3.B -- Flatwork

- 1. Patching of floor slabs removed for under-slab plumbing is included
- 2. Patching of block-outs in the existing floor slab is included.

Item 6.A - Rough Carpentry

- 1. Blocking as required for installation of lab casework is included
- 100lf of miscellaneous blocking is included for installation of owner provided equipment that is wall mounted.



ERTC - West Lawrence Lab - Lawrence, KS

Item 7.A - Roofing

1. Patching of existing roof as required for modifications to the existing exhaust fan are included.

Item 7.C - Caulking & Sealants

 Miscellaneous interior caulking included as required, i.e.; at countertops, cabinetry, door frames, etc.

Item 9.A - Drywall & Acoustical Ceilings

- 1. Skimming of existing walls is includes as required for a smooth finish
- 2. A new wall, sheet rocked to deck, is included for the East wall of the Option A & B "Base" plans
- 3. Interior walls as required for the Option A "Base" and "Expanded" plans are included.
- 4. New 2x4 acoustical ceilings, similar to existing, are included throughout the laboratory space, no new ceilings are included for the storage area.

Item 9.B - Resinous Flooring

- 1. 3/16" 1/4" troweled epoxy flooring with broadcast color is included, similar to what is currently in the storage room.
- 2. Epoxy cove base is included for all walls of the lab space
- 3. New rubber base is included for the storage room
- 4. Exclusions: new flooring for the storage area
- 5. Exclusions: Floor leveling

Item 9.E Painting

- 1. Painting of all interior walls is included
- 2. Painting of all door frames is included
- 3. Painting of all hollow metal doors is included.
- 4. Exclusions: Painting of the unoccupied side of the new East wall in the Options A & B "Base" plans.

Item 12.A - Lab Casework

- 1. Wood laboratory casework is included in accordance with the plans
- 2. Epoxy resin countertops are included in accordance with the plans
- 3. Deck mounted double faced electrical pedestals are included
- 4. Laboratory sinks are included, with HW/CW mixing faucets
- 5. Exclusions: Above counter and/or wall mounted cabinets

<u>Item 12.B – Fume Hoods</u>

1. (3) bench mounted fume hoods are included with acid and flammable storage cabinets

2. (1) walk-in hood is included.

Item 15.A - Fire Protection

1. Modifications to the existing fire protection system are included.

Item 15.B - Plumbing

- 1. Domestic water, waste and vent rough in and connections for (2) lab sinks are included.
- 2. Domestic water, waste and vent rough in and connections for (3) bench type hoods and (1) walk-in lab hood.
- 3. The domestic water, waste and vent will be connected to the existing building services located just outside of the lab space.
- 4. Exclusions: Acid waste piping, lab gas piping and systems

Item 15.C - HVAC

1. Installation of (2) Phoenix supply air valves

McCownGordon

Page 2 of 3

Clarifications & Qualifications

LRTC - West Lawrence Late - Lawrence, KS

- 2. Installation of (4) Phoenix exhaust valves for the lab hood exhaust
- 3. Installation of (6) supply diffusers for air distribution
- 4. Modifications to the existing lab exhaust fan for conversion to VAV operation
- 5. Temperature controls as required to connect the new equipment to the existing building management system
- 6. Our proposal is based upon utilizing the existing duct reheat coils for space heating
- 7. Our proposal includes utilizing PVC coated duct in the lab space for exhaust to match existing
- 8. Our proposal includes utilizing galvanized ductwork in the lab space for supply air duct.

Item 16.A - Electrical

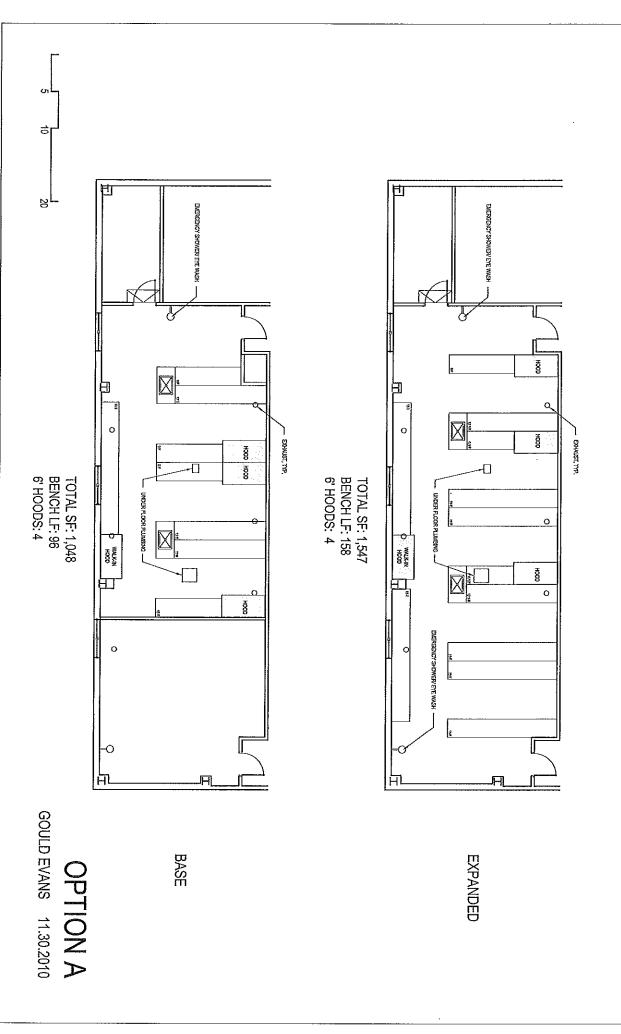
- 1. Electrical service to lab hoods from the existing panel
- 2. New exit signs
- 3. Re-installation of existing 2x4 light fixtures
- 4. A \$2,500 allowance is included for modifications to the existing fire alarm system
- 5. Control wiring for Phoenix valves and hoods

General Items

- 1. Items not included:
 - a. Temporary utility fees
 - b. Flooring in the storage area
 - c. Painting of unoccupied spaces
 - d. Floor Leveling
 - e. Above counter and/or wall mounted cabinets and shelving
 - f. Window coverings
 - g. Acid Waste piping
 - h. Lab gas piping and/or systems
 - i. Security and/or access control
 - j. All testing & special inspections.

END OF QUALIFICATIONS & CLARIFICATIONS







BTBC EXPANSION FACILITY - LAWERNCE, KANSAS

Cost Estimate for Construction Services
Construction Documents dated April 16, 2011 and prepared by:
Gene Fritzel Construction Co., Inc. and Hoss & Brown Engineers
April 23, 2012

csi division	notes	estimated cost	estimate by div.
division 01 general requirements			\$7,050
01 1000 building permits	n.i.c.		OCTUBER DE LA COMPLETATION DE L'ESTRE DÉCRÈS ANNO MINO PARTE PROPERTIE LE PROPERTIE DE L'ESTRE DE L'ESTRE DE L
01 1500 architecture & engineering fees	n.i.c.	<u></u>	Westernamen
01 2500 special inspections	n.i.c.		THE STATE OF THE S
01 3000 supervision		3,480	
01 4000 general labor	Annual Control	1,400	
01 5000 equipment, dumpster and fencing		750	300
01 6000 utility hook-up	n.i.c.	_	
01 7000 utility use	n.i.c.	_	VALUE OF THE PROPERTY OF THE P
01 7329 concrete cutting and patching		1,120	
01 8000 final clean	Ī	300	
01 9000 builders risk insurance	n.i.c.	<u> </u>	***************************************
01 9500 performance and payment bond	n.i.c.	=	
division 02 existing conditions	not used		
division 03 concrete	not used		
division 04 masonry	not used		The second secon
division 05 metals	not used		7,803,007
division 06 wood, plastics, and composites			\$224
06 1100 lumber and supplies		224	AND THE REAL PROPERTY AND THE PROPERTY A
division 07 thermal and moisture protection	not used		
division 08 openings	not used		
division 09 finishes			\$13,517
09 2116 gypsum board assemblies		3,317	
09 6723 resinous flooring		8 <i>,</i> 550	
09 9000 painting and coatings		1,650	
division 10 specialties			\$0
10 2800 laboratory accessories	n.i.c.	_	
division 11 equipment			\$0
11 5313 fume hoods	n.i.c.	-	
division 12 furnishings			\$500
12 0505 window treatment	allowance	500	
12 3553 laboratory casework	n.i.c.	-	
division 13 special construction	not used		
division 14 conveying equipment	not used		
division 21 fire suppression			\$690
21 0500 common work results for fire suppression		690	Treatment of the season of the
division 22 plumbing			\$0
22 0500 common work results for plumbing	see 23 05000	The state of the s	White the state of
division 23 heating, ventilating, and air-conditioning			\$151,521

csi division	notes	estimated cost	estimate by div.
23 0500 common work results for hvac		151,521	HEATINGS IN THE PROPERTY OF STREET AND A STR
division 26 electrical		A CONTRACTOR OF THE CONTRACTOR	\$0
26 0500 common work results for electrical	see 23 05000		rana menen' menendra di menendiada andi senso di didikanya menendi mpamerik didik bibibuma y
division 27 communications	not used	- THE STATE OF THE	AND THE PROPERTY OF THE PROPER
division 28 electronic safety and security	not used		
division 31 earthwork	not used		
division 32 exterior improvements	not used		/
division 33 utilities	not used		
construction cost		173,502	\$173,502
margin @ 6%			\$10,410
total cost		ang (Alika pang) at 1 Many (Mang Marin Nama Ayar Mayara) at ana kanada kanada kanada kanada kanada kanada kana	\$183,912

Alternates:

1. Provide and install Granitex Flooring (Aliphatic Urethane) and Base in lieu of Epoxy Resin.

Deduct

(\$1,380)

General Notes:

- 1. Casework, hoods, refrigerators, freezers, chemical cabinets, curtain area, etc. to be provided by Owner and/or Tenant. G.C./Subcontractors responsible for necessary hook-up.
- 2. Third party inspection have not been included.
- 3. Sales Tax is not included, the Owner will provide a Project Exemption Certificate.
- 4. Cost associated with Building Permits from the City of Lawrence is not included.



To:

MIKE SMITHYMAN

Date:

05/23/2012

Message:

MIKE

I APOLOGIZE I GOT THE FINAL QUOTE TODAY, HERE IS YOUR QUOTE

TAKE CARE

RICH

	Sales Q	uotation		
Quote Nbr	Creation Date	Due Date	Page	
2144-8943-54	05/23/2012		1 of 4	
Payment	Terms	Delivery 1	Terms	
NET 30	DAYS	DES	Т	
Valid	l То	Prepared	l By	
06/22/	2012	GRABBE, RICHARD A.		
Customer Reference		Sales Representative		
QUOTE FOR MIKE 3/9/12		RICHARD GRABBE		
To place an order	Ph: 800-766-7000	Fx: 800-	926-1166	
Submitt	ed To:	Customer Account:	029818-002	
MIKE SMITHYMAN MSMITHYMAN@LRTC.BIZ 784-832-		CITY OF LAWRENCE 4950 RESEARCH PH LAWRENCE KS 660- ATTN: MIKE SMITHY	(WY 47-3944	



FISHER SCIENTIFIC COMPANY LLC 4500 TURNBERRY DRIVE HANOVER PARK IL 60133-5491

PLEASE REFER TO THE QUOTE NUMBER ON ALL CORRESPONDENCE

THANK YOU FOR YOUR INTEREST IN FISHER SCIENTIFIC COMPANY LLC

FOR COMPLETE TERMS AND CONDITIONS VISIT OUR WEBSITE AT

www.fishersci.com/salesterms

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
\$ 1	2	EA	NON-CATALOG Vendor Cata List Price: 1	984050020983 5'PROT XSTRM HOOD log # 984050020983 1,465.00	6,824.4	0 13,648.80
2	2	EA	NON-CATALOG Vendor Cata List Price: 1,	9849700 SPILLSTOPPR WORKSURFAC log # 9849700/33731 440.00	857.1	4
ે3	2	ĖA	Hazardous M Original Cata	9902100 36" SOLVENT CAB log # 9902100/30489 faterial alog Number 9902100/30489 005.00 CDC: 999	1,193.4	5 2,386.90
4	2	EA	NON-CATALOG Vendor Cata List Price: 1,	9901300 24" ACID CAB log # 9901300/33731 385.00	WA\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	1,648.80
5	2	EA	Hazardous M Original Cata	3591100 VENT KIT ACID CAB log # 3591100/30489 //aterial alog Number 3591100/30489 43.00 CDC: 999	144.6	4 289.28
6	2	EA	NC0304932 Vendor Cata Hazardous N	9852110 3 SIDED CEILING ENCLO log # 9852110/30489 Material	579.4	6 1,158.92

Sales Quotation



Quote Nbr	Customer Reference	Page
2144-8943-54	QUOTE FOR MIKE 3/9/12	2 of 4

Nbr	Qty	UN	Catalog Number	Description	Unit Price	Extended Price
			-	alog Number 9852110/30489 85.00 CDC: 999		
7	2	EA		FH250H3600C TABLES 1" BLK EPOX alog # 250H3600C/BILL 50.00	458.78	917.56
8	2	EA		118S5920 58" END SINK CABT alog # 118S5920/BILL 500.00	1,350.90	2,701.80
9	4	EΑ		alog # HM148S7320/BILL	795.33	3,181.32
10	4	EA		616S7320 42"W.KNEE PANELS alog # HM616S7320/BILL 5.00	72.75	291.00
741	** * <u>*</u> * 8	EA		500S4040 KNEE SPACE RAILS alog # HM500S4040/BILL 0.00	40.00	320.00
12	4	EA		525S6320 END SUPPORT slog # HM525S6320/BILL 10.00	TO 18 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	772.88
ଂ13 ି	2	EA		616S4320 CENTER FILLER llog # HM616S4320/BILL 00.00	78.00	156.00
14	2	EA		436H6920 3' WIDE UPP ISLND COR llog # HM436H6920/BILL 50.00	357.00	714.00
15	2	EA		436H8920 4'WIDE UPP ISLND CORE llog # HM436H8920/BILL 00.00	384.63	769.26
16	4	EA		919H1236 3'INNER SHELVES llog # HM919H1236/BİLL 50.00	94.75	379.00

Sales Quotation



Quote Nbr	Customer Reference	Page
2144-8943-54	QUOTE FOR MIKE 3/9/12	3 of 4

Nbr	Qty	UN	Ca	atalog Number	Description	Unit Price	Extended Price
17	· :4	EΑ	N		919H1248 4' INNER SHELVES og # HM919H1248/BILL 0.00	100.10	400.40
18	2	EA	^{n y} w si ⁿ N	ON-CATALOG Vendor Catalo List Price: 325	52L46400 15"X18"X11"ERESIN SNK og # HM52L46400/BILL 5.00	253.75	507.50
19	2	EA	lapina <mark>N</mark>		34L2010 E RESIN PLUG og # HM34L2010/BILL 00	61.65	123.30
20	2	EA	iganifica <mark>M</mark>		52L73800 SINK SUPPORT og # HM52L73800/BILL 00	64.80	129,60
21	2	EA	ing handi <mark>N</mark>		32W406SG WATER SAVER MIXFAUCET og # HM32W406SG/BILL 00	65.00	130.00
22	2	EA	A STATE ON		52L85200 ST STL PEGBOARD 30X30 og # HM52L85200/BILL 5.00	268.00	536.00
23	1	EΑ	jarstista n		EPOXYRESINTOPS 1 LOT og # EPOXYRESINTOPS/ 00.00	4,125.00	4,125.00
24	1	EA	Markey (N	ON-CATALOG Vendor Catalo List Price: 385	-	386.00	386.00
25	1	EA	· seguit		1320-42A 4' STRIP SHIELD 8" og # 132042A/119320).00	222.00	222.00
. 26	%- 1	EA		Safety Can St		1,174.80 nts; 34	1,174.80

Sales Quotation



Quote Nbr	Customer Reference	Page
2144-8943-54	QUOTE FOR MIKE 3/9/12	4 of 4

Nbr Qty UN Catalog Number Description	Unit Price	Extended Price
---------------------------------------	---------------	-------------------

This item is being sold as 1 per each List Price: 1,974.45 CDC: 172

MERCHANDISE TOTAL
Fuel Surcharge
Estimated Sales Tax
TOTAL

38,784.40 6.05 3,432.95 42,223.40

NOTES:

Returns are subject to manufacturer terms and conditions.

We now offer highly competitive financing with low monthly payments. Please contact your local sales representative for more information.

Tell us about your recent customer service experience by completing a short survey. This should take no longer than three minutes. Enter the link into your browser and enter the passcode: USA-PGH-CS2 http://survey.medallia.com/fishersci



BTBC Expansion Facility

South Lab Tenant Improvements 1505 Wakarusa Drive Lawrence, Kansas

Additional Work Authorization Number 002

May 31, 2012

Summary of Cost:

Item1:

The cost to add Sales Tax (Kansas Remodel Tax – Includes Labor and Materials) to the project. Additional contract time required by this AWA is zero (0) days.

Sales Tax (see Attachment A)

Contractor Margin

\$16,870.00 1,687.00

TOTAL_ADD

\$18,557.00

 $\verb|\SVSBS|Documents|Matt|My Documents| Coread Labs Bldg|SouthLab_AWA and CO|BTBC Expansion_SouthLab_AWA 002_2012\ 0531. docx | Coread Labs Bldg|SouthLab_AWA and CO|BTBC Expansion_SouthLab_AWA 002_2012\ 0531. docx | Coread Labs Bldg|SouthLab_AWA | Coread Labs Bldg|SouthLab Bldg|SouthLab Labs Bldg|SouthLab Labs Bldg|SouthLab Labs Bldg|S$

Attachment A



BTBC EXPANSION FACILITY - LAWERNCE, KANSAS

Cost Estimate for Construction Services
Construction Documents dated April 16, 2011 and prepared by:
Gene Fritzel Construction Co., Inc. and Hoss & Brown Engineers
April 23, 2012

AWA 002 2012 0531 - Sales Tax

AWA 002 2012_	0331 - Sales Tax			
csi division	notes	estimated	AWA002	estimate by
531 61113.011	Hotes	cost	2012_0531	div.
division 01 general requirements				\$7,050
01 1000 building permits	n.i.c.	_		
01 1500 architecture & engineering fees	n.i.c.	_		
01 2500 special inspections	n.i.c.	-		
01 3000 supervision		3,480	308	
01 4000 general labor		1,400	124	
01 5000 equipment, dumpster and fencing		750	66	
01 6000 utility hook-up	n.i.c.	_		
01 7000 utility use	n.i.c.	-		
01 7329 concrete cutting and patching		1,120	99	
01 8000 final clean		300	27	
01 9000 builders risk insurance	n.i.c.	-		
01 9500 performance and payment bond	n.i.c.	-		
division 02 existing conditions	not used			
division 03 concrete	not used			
division 04 masonry	not used			
division 05 metals	not used			
division 06 wood, plastics, and composites				\$224
06 1100 lumber and supplies		224	20	
division 07 thermal and moisture protection	not used			
division 08 openings	not used			
division 09 finishes				\$13,517
09 2116 gypsum board assemblies		3,317	294	
09 6723 resinous flooring		8,550	<i>757</i>	
09 9000 painting and coatings		1,650	146	
division 10 specialties		•		\$0
10 2800 laboratory accessories	n.i.c.	-		
division 11 equipment				\$0
11 5313 fume hoods	n.i.c.	-		•
division 12 furnishings				\$500
12 0505 window treatment	allowance	500	44	•
12 3553 laboratory casework	n.i.c.	-		
division 13 special construction	not used			
division 14 conveying equipment	not used			
division 21 fire suppression				\$690
21 0500 common work results for fire suppression		690	61	,
division 22 plumbing		-30		\$0
22 0500 common work results for plumbing	see 23 05000			F
division 23 heating, ventilating, and air-conditioning	722 - 2 22230			\$151,521

Attachment A

csi division	note:	estimated	AWA002	estimate by
CSI division	notes	cost	2012_0531 14,925	div.
23 0500 common work results for hvac		151,521	14,925	
division 26 electrical				\$0
26 0500 common work results for electrical	see 23 05000			
division 27 communications	not used			
division 28 electronic safety and security	not used			
division 31 earthwork	not used			
division 32 exterior improvements	not used			
division 33 utilities	not used			
construction cost		173,502	16,870	\$173,502
margin @ 6%				\$10,410
total cost				\$183,912

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(\$1,380)

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- 3. Sales Tax is not included, the Owner will provide a Project Exemption Certificate.
- 4. Cost associated with Building Permits from the City of Lawrence is not included.