| General Operating Fund                               |                        |                        |                        |                        |                        |                  |   |
|--|------------------------|------------------------|------------------------|------------------------|------------------------|------------------|---|
|  | Budget                 | Est.                   | Budget                 | Projected              | Budget                 | Projected        |   |
| Revenues   | 2010                   | 2010                   | 2011                   | 2011                   | 2012                   | 2012             |   |
| Property Taxes TIF                                   | \$14,919,300           | 14,979,348             | \$14,825,644           | \$14,830,000           | \$14,681,700           |                  | calculated for 2011, 1% decrease for 2012   |
| Franchise Fees                                       | 5,767,139              | 6,300,184              | 6,120,000              | \$6,210,000            | 6,272,100              |                  | 2011 based upon first qtr ratio to total, 1% increase for 2012  |
| Sales/ Use Taxes                                     |                        |                        |                        |                        |                        |                  |   |
| 1% city sales tax                                    | 14,307,061             | 13,531,722             | 13,852,260             | \$13,608,106           | 13,880,268             |                  | trend projected for 2011, 2% growth in 2012   |
| 0.3% infrastructure                                  | 3,944,646              | 3,999,351              | 4,155,675              | \$4,082,430            | 4,164,079              |                  | trend projected for 2011, 2% growth in 2012   |
| 0.2% transit   | 2,629,764              | 2,666,232              | 2,770,450              | \$2,721,621            | 2,776,053              |                  | trend projected for 2011, 2% growth in 2012   |
| 0.05% transit expanded                               | 657,442                | 666,560                | 692,615                | \$680,405              | 694,013                |                  | trend projected for 2011, 2% growth in 2012   |
| 1% county sales tax                                  | 9,288,200              | 8,635,494              | 8,619,000              | \$8,907,438            | 9,041,050              |                  | trend projected for 2011, 1.5% growth in 2012   |
| <u>TIF</u><br>subtotal                               | 30,827,113             | 29,499,359             | 30,090,000             | 30,000,000             | 30,555,463             |                  |   |
| Intergovernmental Revenue                            | 774,052                | 829,366                | 775,000                | \$810,000              | 835,000                |                  | 2011 based upon first qtr ratio to total, 3% increase in liquor tax for 2012                                |
| Licenses & Permits                                   | 991,887                | 880,852                |                        | \$825,000              | 900,000                |                  | lower 1st qtr in 2011, more construction in 2012  |
| Fines  | 2,800,000              | 2,957,151              | 2,950,000              | \$2,750,000            | 2,800,000              |                  | 2011 based upon first qtr ratio to total  |
| Service Charges                                      | 653,022                | 789,043                | 657,837                | \$700,000              | 675,000                |                  | +100,000 eng fees in 2011   |
| Interest   | 600,000                | 120,172                |                        | \$150,000              | 150,000                |                  |   |
| Miscellaneous Revenue                                | 4,269,768              | 4,167,270              | 4,458,000              | \$4,450,000            | 4,539,000              |                  | billed amount in 2011, 2% growth in 2012  |
| Transfers  | 3,443,126              | 3,675,128              | 3,589,874              | \$ <u>3,590,000</u>    | 3,661,800              |                  | budgeted amount in 2011, 2% increase in 2012  |
| Total Revenue  | 65,045,407             | 64,197,873             | 64,585,947             | 64,315,000             | 65,070,063             | 65,070,063       |   |
|  | Budget                 | Est.                   | Budget                 | Projected              | Budget                 |                  | 2011 projected = 97.0% unless noted   |
| Expenditures   | 2010                   | 2010                   | 2011                   | 2011                   | 2012                   |                  | 2012=2% growth over 2011 projected unless otherwise noted   |
| City Commission City Auditor                         | 60,591                 | 55,871                 | 59,405                 | 57,623                 | 59,508                 |                  |   |
| City Manager's Office                                | 54,720<br>586,298      | 52,499<br>534,110      | 53,948<br>519,581      | 52,330<br>503,994      | 54,264<br>524,051      |                  |   |
| Public Information                                   | 161,784                | 140,186                | 144,603                | 140,265                | 149,449                |                  |   |
| Planning   | 1,006,153              | 941,849                | 1,007,282              | 977,064                | 1,008,769              |                  |   |
| Code Enf. / Building Safety                          | 1,057,742              | 1,010,257              | 1,056,450              | 1,010,207              | 1,007,746              |                  |   |
| City Clerk   | 177,806                | 174,645                | 253,825                | 217,110                | 260,170                |                  |   |
| Human Resources                                      | 494,578                | 421,041                | 463,680                | 449,770                | 467,426                |                  |   |
| Risk Management                                      | 508,542                | 432,340                | 453,239                | 439,642                | 458,691                |                  |   |
| Finance  | 298,030                | 294,301                | 297,634                | 288,705                | 301,171                |                  |   |
| Overhead   | 2,977,592              | 3,227,852              | 3,815,915              | 3,815,915              | 4,027,845              |                  |   |
| Transfers  |                        |                        |                        |                        |                        |                  |   |
| to health insurance fund                             | 4,233,243              | 4,233,243              | 4,405,706              | 4,405,706              | 4,408,825              |                  | no new money for 2012 per healthcare memo   |
| to rec fund  | 1,646,420              | 1,646,420              | 1,679,348              | 1,679,348              | 1,679,348              |                  | 2011 = 100% of budget; flat for 2012  |
| 0.3% infrastructure sales tax 0.2% transit sales tax | 3,944,646<br>2,629,764 | 3,999,351<br>2,641,232 | 4,018,800<br>2,652,500 | 4,082,430<br>2,696,621 | 4,164,079<br>2,751,053 |                  | equal to revenue projection for 2011 and 2012<br>equal to revenue projection minus \$25,000 for 2011 & 2012 |
| 0.05% transit expanded sales tax                     |                        | 666,560                | 668,100                | 680,405                | 694,013                |                  | equal to revenue projection for 2011 and 2012   |
| to reserve funds                                     | 3,404,311              | 2,829,308              | 3,102,311              | 2,904,311              | 2,902,311              |                  | projected 2012 equal to projected 2011 levels   |
| for fund balance                                     | 7,600,000              | ,,                     | 7,700,000              | ,,-                    | , ,-                   |                  | 1 3   |
| Information Systems                                  | 835,151                | 772,823                | 777,537                | 754,211                | 794,296                |                  |   |
| Legal  | 860,799                | 776,912                | 836,111                | 762,528                | 854,850                |                  |   |
| Human Relations                                      | 13,057                 | 14,478                 | 12,730                 | 12,348                 | 12,730                 |                  |   |
| Court  | 672,185                | 661,849                | 1,041,623              | 1,010,374              | 1,046,103              |                  |   |
| Police   | 14,232,970             | 14,638,252             | 14,114,425             | 13,690,992             | 14,372,650             |                  |   |
| Fire   | 13,255,452             | 13,198,203             | 13,422,605             | 12,990,827             | 13,821,701             |                  |   |
| Streets  | 3,381,926              | 3,348,147              | 3,420,569              | 3,317,952              | 3,477,059              |                  |   |
| Engineering<br>Traffic                               | 917,255<br>592,420     | 762,519<br>551,367     | 777,737<br>591,547     | 754,405<br>573,801     | 790,960<br>599,501     |                  |   |
| Airport  | 197,443                | 180,666                | 194,286                | 188,457                | 194,143                |                  |   |
| Building   | 873,427                | 814,543                | 912,438                | 885,065                | 916,558                |                  |   |
| Street Lights  | 659,627                | 625,282                | 791,598                | 767,850                | 830,779                |                  |   |
| Levee  | 144,647                | 110,521                | 143,656                | 139,346                | 136,450                |                  |   |
| Parks & Recreation                                   | 3,339,820              | 3,243,872              | 3,212,338              | 3,115,968              | 3,228,031              |                  |   |
| Health Dept./ Comm. Health Bldg.                     | 994,788                | 979,924                | 1,018,511              | 987,956                | 1,018,464              |                  |   |
| Total Expenditures                                   | 72,470,628             | 63,980,423             | 73,620,038             | 64,353,523             | 67,012,994             | 65,672,734       |   |
| Revenue over Expenditures                            | (7,425,221)            | 217,450                | ( <u>9,034,091</u> )   | (38,523)               | ( <u>1,942,931</u> )   | (602,671         |   |
| w/o transfer for fb<br>Beginning Balance             | 11,041,365             | 12,564,947             | 12,665,660             | 12,782,397             | 12,743,874             | 12,743,874       |   |
| Unreserved End Balance                               | 3,616,144              | 12,782,397             | 3,631,569              | 12,743,874             | 10,800,942             | 12,141,202       |   |
|  |                        |                        |                        | ·                      |                        |                  |   |
| Fund balance as % of expen. % of budget              | 4.99%                  | 19.98%<br>98.63%       |                        | 19.80%<br>97.62%       | 16.12%                 | 18.49%<br>98.00% |   |
| % of budget Expenditure increase                     |                        | 98.63%<br>7.63%        |                        | 97.62%<br>0.58%        | 4.13%                  | 98.00%           |   |
| Experiorure increase                                 |                        | 1.03%                  | 14.23%                 | 0.56%                  | 4.13%                  | 2.0%             | 1   |