



2012 Vendor Service Funding Application

Applications for 2012 funding must be **complete and submitted electronically to the City Manager's Office at ctoomay@lawrenceks.org by 5:00 pm on Friday, April 29, 2011.** Please note that funds will be disbursed according to the following schedule unless otherwise agreed to in writing:

- First half of funds will not be disbursed before April 1
- Second half of funds will not be disbursed before October 1

Please contact Casey Toomay, Budget Manager at ctoomay@ci.lawrence.ks.us or at 785-832-3409 with questions.

SECTION 1. APPLICANT INFORMATION

Legal Name of Agency: Lawrence Douglas County Biosciences Authority (LDCBA)
Contact Name and Title: E. LaVerne Epp
Address: 2029 Becker Drive
Telephone: 785-856-2676 Fax: 785-832-8234 Email: elepp@ldcba.org

SECTION 2. REQUEST INFORMATION

- A. Amount of funds requested from the City for this program for calendar year 2012: **\$275,000.00**
B. Did you receive City funding for this program in 2011? If so, list the amount. **Yes. \$275,000.00**
1. How would a reduction in city funding in 2012 impact your agency?

While tenant occupancy in the LDCBA Bioscience and Technology Business Center (BTBC) has been filled at a successful rate during its first year of existence, any depletion of funding from any of our three sources would significantly hinder our ability to meet monthly obligations and fulfill the purposes for which the LDCBA was created.

2. If you are requesting an increase in funding over 2012, please explain exactly how the additional funds will be used:

No increase in funding is requested at this time.

SECTION 3. PROGRAM BUDGET INFORMATION

Provide a detailed budget for the proposed program using the following categories: personnel (list each staff position individually and note if new or existing), fringe benefits, travel, office space, supplies, equipment, other.

See copy of 2012 budget attached.

SECTION 4. STATEMENT OF PROBLEM / NEED TO BE ADDRESSED BY PROGRAM

Provide a brief statement of the problem or need your agency proposes to address with the requested funding and/or the impact of not funding this program. The statement should include characteristics of the client population that will be served by this program. If possible, include statistical data to document this need.

A special task force of community leaders was constituted in 2006 to consider the economic development opportunities inherent in leveraging and promoting KU life science research and commercialization capabilities and attracting bioscience companies to Lawrence and Douglas County. As a result of the research and planning conducted by this Bioscience Task Force, the LDCBA was formed and funded.

The LDCBA was collaboratively created at that time by the City of Lawrence, Douglas County, KS the University of Kansas (KU) and the Lawrence Chamber of Commerce. Its primary purpose is to develop bioscience resources by providing an infrastructure of professional talent, modern facilities, specialized

equipment and capital around targeted core competencies currently emerging at KU and in the local private sector. The Lawrence business community, KU and all citizens of Douglas County are served by the initiative inasmuch as it will expand the tax base, create job opportunities, create wealth and provide business development. Until 2010, the only funding for the LDCBA came from capital contributions from the City of Lawrence, Douglas County and KU. Beginning in September, 2010 tenants began occupying the BTBC building resulting in rent revenues to help offset operating expenses. However, anticipated rent revenues are not sufficient to cover operating expenses of the BTBC building without the continued financial support of the original four partners.

SECTION 5. DESCRIPTION OF PROGRAM SERVICES

Provide a brief description of the service you will provide and explain how it will respond to the need you identified in Section 4. The description should include how many clients will be served, and should describe as specifically as possible the interaction that will take place between the provider and the user of the service.

In order to accomplish the goals and address the problems set forth in Section 4 above, the LDCBA provides the following –

Facilities

Services

Access to Capital

Access to Resources and Expertise at KU

Business Education and Networking

SECTION 6. PROGRAM OBJECTIVES

Please provide three specific program objectives for 2012. Objectives should demonstrate the purpose of the program and measure the amount of service delivered or the effectiveness of the services delivered. A time frame and numerical goal should also be included. Examples include, “75% of clients receiving job training will retain their job one year after being hired,” “increased fundraising efforts will result in a 15% increase in donations in 2012,” “credit counseling services will be provided to 600 clients in 2012,” “new digital arts program will serve 275 students in 2012,” etc. **Applicants will be expected to report their progress toward meeting these objectives in their six-month and annual reports to the City.**

- 1. To increase occupancy in the existing BTBC facilities (Main Facility and Expansion Facility) by year end (12/31/2012) with the desired result of an increase in the number of jobs provided by these companies.*
- 2. To initiate discussions regarding planning, design and construction of Phase II of the BTBC facility with groundbreaking to occur in 2012 with anticipated completion in 2013.*
- 3. To continue discussions and strategic planning regarding long-term facility needs of bioscience and technology companies graduating from the BTBC.*