## TOUR OF LAWRENCE TRANSIENT GUEST TAX FUND REQUEST

| ACTIVITY<br>Promotional/<br>marketing fee | <b>VENDOR</b><br>Various elite teams | <b>AMOUNT</b> \$2,000      | <b>NOTES</b><br>These funds would help secure commitments from various elite<br>cycling teams by helping with their travel expenses.   |
|---|--------------------------------------|----------------------------|--|
| Finish Line Services                      | One 2Go Event Services               | \$5,000                    | Event Services would provide the finish line trailer, the finish line truss, PA System and Lynx finish line camera for all three race days.  |
| Race announcer                            | John Lefler                          | \$1,000                    | John Lefler is widely-recognized as one of the best race announcers<br>in the country. John will bring a level of excitement to the event for<br>spectators that is critical to the success of the race and bring fans<br>back to the same venues year after year.   |
| Promotional products                      | various cycling<br>product vendors   | \$500                      | Riders choose races to compete in based partly on the available<br>premiums and cash prizes available to riders. Because of the length<br>of the Tour of Lawrence course, it is important to have a large<br>number of giveaway items available to entice riders. The<br>availability of these items will be a marketing tool in recruiting<br>participants and makes the race more interesting for spectators as<br>riders sprint for prizes at various stages in the race. |
| Direct Mail                               | several entities<br>TOTAL            | \$1,500<br><b>\$10,000</b> | It is our desire to increase the direct mail efforts to licensed USAC riders throughout the Midwest by expanding into the Chicago land area and the Dallas/Austin markets.   |