

To: Mark Thiel

From: Tom Orzulak

Subject: Agenda Items

Date: 02/07/2011

I would like permission to place the purchase of a new Street Sweeper and a Skid Steer Compact Loader on the 02/15/2011 City Commission Agenda. Funds for both of these items are in the approved 2011 budget.

The Street Sweeper we are seeking is an Allianz Pure Vacuum type. We were able to locate a demonstrator unit that meets our specifications, has a full like new warranty and saves \$7,000 on the purchase price. The local dealer is offering a \$34,000 trade-in value off the purchase price of \$227,950 from the HGAC purchasing cooperative for a final price of \$193,950.

Steve Stuart and I have extensively researched this machine by comparing it to similar machines, both in price, cost of repairs and reliability. We have found it more than suitable for our needs. This will replace a similar 2004 Elgin model that is at the end of its service life.

The Skid Steer Compact Loader that we are seeking is Bobcat model T750. This is a replacement for our current Skid Steer Compact Loader, a 2003 model that has reached the end of its service life. We have 4 Bobcat Skid Steer loaders in the Street/Storm Water fleet with numerous attachments and feel it is important to stay with this brand.

The cost of this machine with discounts from the HGAC cooperative bid and local dealer trade-in is \$37,516 with accessories.

Your consideration in the purchase of these machines through the HGAC cooperative would be greatly appreciated.

HGAC and Bobcat work sheets attached.

cc Steve Stuart