



**SALES / LEASES / MANAGEMENT / DEVELOPMENT**

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December 1, 2009

Scott McCullough  
Planning and Development Director  
City Hall  
6 East 6th Street  
PO Box 708  
Lawrence, KS 66044

Dear Scott:

Block and Company is working to open a real estate office in Lawrence KS in order to operate our property management assignments more efficiently, as well as to establish an on-site presence to tackle leasing vacant space with greater focus. We have identified a space in an out parcel building in front of Best Buy at 31<sup>st</sup> and Iowa. The issue we are dealing with is that the overall development plan does not allow for office use in these buildings. We need to work on re-zoning this development to include office zoning not only for our offices, but also in order to consider other office uses as we work with prospective tenants for the remaining spaces. Our vision would be to fill the space with retailers first as well as service providers (insurance, investments), or potentially medical spa or medical office.

Our understanding is that we need to work towards a temporary occupancy permit in order to get open and begin working in the space, meanwhile we will work to get signatures and approvals from the various owners on the block in order to obtain the zoning change.

Thank you for your consideration, and please advise me on how I can efficiently move this forward.

Thank you,

Sheryl Vickers, CCIM