

Bobbie Walthall

To: David L. Corliss
Subject: RE: Community Wireless Agenda Item

-----Original Message-----

From: Joshua Montgomery [mailto:joshua.montgomery@civicwifi.com]
Sent: Tuesday, August 11, 2009 11:53 AM
To: David L. Corliss; robchestnut@sunflower.com; Michael Dever; mikeamyx515@hotmail.com; Aron Cromwell; tlegalshon@aol.com; ljohnson@peridiangroup.com
Subject: Community Wireless Agenda Item

Sirs,

In light of new information regarding the story in the LJWorld last week, we have significantly toned down the rhetoric with the membership regarding tonight's agenda item. Our staff made the mistake of taking Mr. Lawhorn's representations of the city's position at face value.

It is CWC's position that we would like to put the "subsidy" issue to bed for good. We are willing to offer 5% of our broadband revenue to the City of Lawrence in exchange for the use of illumination poles, water towers and certain other city facilities.

The project's revenue growth curve is steep. At a 5% "franchise" rate, this year's contribution to the budget would be modest (\$15,000 - \$20,000), however in a couple of years our contribution to the city coffers will be significant.

If the commission is interested in putting this issue to rest for good, Mr. Qualseth will work with the city attorney's office to come up with a mutually beneficial long term agreement.

We are committed to continuing low income services. Under the proposed arrangement this would be possible. I have spoken to the Freenet board and they are amicable to this arrangement.

We would propose that tonight the city commission instruct staff to pursue an agreement so we can start cutting the city checks ASAP.

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