



BLACK & VEATCH
Building a **world** of difference.®

Lawrence, Kansas
Stoneridge Elevated Tank
City Project No. 6CP-906

B&V Project 146781
B&V File B-1.1
December 13, 2007

Mr. Philip Ciesielski
Assistant Director of Utilities
City of Lawrence
720 W. Third Street
P.O. Box 708
Lawrence, Kansas 66044-0708

Subject: Recommendation of Award

Dear Philip:

We have reviewed the bids received on December 11, 2007 for Contract No. 6CP-906 for the Stoneridge Elevated Tank project. A copy of the bid tabulation is enclosed for your information.

Two bids were submitted. Landmark Structures I, LP was the apparent low bidder at \$2,470,000. The second low bid was from CB&I Constructors, Inc. at \$2,872,000. Both bids were below the Engineer's Opinion of Probable Construction Cost for the Base Bid of \$3,101,000. The prices for the four deductive bid alternatives offered by Landmark were generally equal to those offered by CB&I. Due to the magnitude of the difference between the two bids, we contacted Landmark and confirmed that there were no errors or omissions in their bid.

The experience data submitted by Landmark indicates that they meet the minimum specified experience qualifications for this project. We contacted the references provided for four recent projects; all of the references expressed satisfaction with Landmark's performance. We believe Landmark is capable of satisfactorily performing the work under this project.

We have contacted Landmark regarding their bid; they maintain confidence in their bid and are prepared to proceed. We have reviewed their financial status by obtaining a Dun & Bradstreet report. The company's rating was listed as "3A2", with financial history and financial condition listed as "Clear" and "Strong", respectively.

A copy of Landmark's proposed List of Subcontractors is attached. Landmark is self-performing much of the work. RD Johnson has worked on City or local Black & Veatch projects in the past with satisfactory performance. Alelco, Inc. has worked with all of the major elevated tank manufacturers and has an on-going relationship working with the City of Kansas City, Missouri.

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As specified in the Instructions to Bidders, the Bids are to be evaluated based on the Base Lump Sum Bid, without consideration for the deductive alternatives. Both bids are well within the City's budget for this project. Therefore, we recommend awarding the contract to Landmark Structures for \$2,470,000 for the Base Bid and declining the deductive alternatives at this time.

If you have any questions concerning our recommendation, please contact us.

Sincerely,

BLACK & VEATCH CORPORATION

A handwritten signature in cursive script, appearing to read "Judy Winger".

Judy Winger
Engineering Manager

Enclosures

FOR: Lawrence, Kansas
Stoneridge Elevated Tank
City Project No. 6CP-906
City Bid No. B07054

BIDS RECEIVED:
Until 2:00 p.m. December 11, 2007
at the office of the City Clerk
in Lawrence, Kansas

PROJECT PERSONNEL
Project Director: Mike Orth
Project Manager: Andrew Hansen
Engineering Manager: Judy Winger

* * * B I D T A B U L A T I O N * * *

NAME AND ADDRESS OF BIDDER	Engineers' Opinion of Probable Cost	CB&I Constructors, Inc. 14109 S. Route 59 Plainfield, IL 60544	Landmark Structures I, LP 1665 Harmon Road Fort Worth, TX 76177
Item Description			
Bid Signed		Yes	Yes
Bid Security Included		Yes	Yes
Addendum No. 1 Acknowledged		Yes	Yes
Base Bid Lump Sum Total	\$3,101,000	\$2,872,000	\$2,470,000
Deductive Alternative No. 1 - Delete Provisions for Future Antennas	(\$10,000)	(\$12,800)	(\$10,000)
Deductive Alternative No. 2 - Delete First Anniversary Inspection	(\$10,000)	(\$10,000)	(\$10,000)
Deductive Alternative No. 3 - Delete Cathodic Protection System	(\$15,000)	(\$15,750)	(\$16,000)
Deductive Alternative No. 4 - Delete Landscaping & Seeding	(\$18,000)	(\$32,000)	(\$20,000)
List of Previous Project Experience Included		Yes	Yes

Section 00440

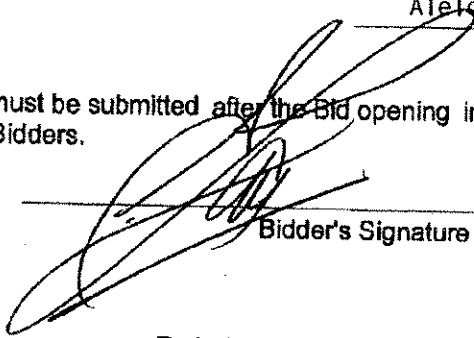
LIST OF SUBCONTRACTORS

In compliance with the Instructions to Bidders and other Contract Documents, the undersigned submits the following names of Subcontractors to be used in performing the Work for the Stoneridge Elevated Tank project

Bidder certifies that all Subcontractors listed are eligible to perform the Work.

<u>Subcontractor's Work</u>	<u>Subcontractor's Name</u>
Excavation	OWN FORCES
Yard Piping	R. D. Johnson Excavating
Concrete	Own Forces
Painting	Own Forces
Electrical	Alelco

NOTE: This form must be submitted after the Bid opening in accordance with the Instructions to Bidders.



Bidder's Signature

End of Section